

TEST - I : GENERAL AWARENESS

- Which of the following is **NOT** a part of India's Money Market?
(1) Bill Market (2) Call Money Market
(3) Banks (4) Mutual Funds
(5) Indian Gold Council
- Which of the following is the Regulator of the credit rating agencies in India?
(1) RBI (2) SBI
(3) SEBI (4) SIDBI
(5) None of these
- FDI refers to
(1) Fixed Deposit Interest
(2) Fixed Deposit Investment
(3) Foreign Direct Investment
(4) Future Derivative Investment
(5) None of these
- State Financial Corporations give assistance mainly to develop which of the following?
(1) Small and Medium Scale Industries
(2) Agricultural sector
(3) Cotton industry
(4) Large scale industries
(5) Coal mines
- Teaser Rates are related to which of the following types of loans?
(1) Home Loans
(2) Personal Loans
(3) Auto Loans
(4) Reverse Mortgage Loans
(5) Crop Loans
- The Green revolution in India was the outcome of the efforts of who amongst the following?
(1) Dr. M. S. Swaminathan
(2) Dr. C. Rangarajan
(3) Mr. K. V. Kamath
(4) Dr. Rakesh Mohan
(5) None of these
- Which of the following meetings took place in Camp David in May 2012?
(1) World Trade Organisation
(2) World Economic Forum
(3) G-8
(4) G-20
(5) BRIC Summit
- Which of the following document/s is/are considered as officially valid document to satisfy KYC norms for opening a Bank account?
(A) Passport
(B) PAN
(C) Aadhar number issued by Unique Identification Authority of India
(1) Only (A) (2) Only (B)
(3) Only (A) & (B) (4) All (A), (B) & (C)
(5) Only (B) & (C)
- Which of the following is **NOT** a Government sponsored organization?
(1) Small Industries Development Bank of India
(2) NABARD
(3) National Housing Bank
(4) ICICI Bank
(5) All are Govt. Sponsored
- Which of the following programmes is being implemented in all the districts of the country?
(1) Sarva Shiksha Abhiyan
(2) Navodaya Vidhyalay
(3) Ultra Mega Power Project
(4) Rajiv Gandhi Gramteen Vidyuthikaran Yojana
(5) None of these
- P. A. Sangma resigned as member of which of the following to contest the upcoming Presidential election in July 2012?
(1) Rajya Sabha (2) Lok Sabha
(3) Vidhan Sabha (4) Vidhan Parishad
(5) None of these

12. Who among the following was appointed as the new Chief Election Commissioner of India in June 2012?
 (1) H. S. Brahma (2) Navin Chawla
 (3) V. S. Sampath (4) B. K. Chaturvedi
 (5) S. Gopalaswami
13. "Mind Positive, Life Positive", a book authored by who among the following, was released in June 2012?
 (1) Jaideep Prabhu (2) Aparna Pande
 (3) Tirthankar Roy (4) S. Joginder Singh
 (5) Rajnarayan Chandavarkar
14. Who among the following was appointed new Prime Minister of France in May 2012?
 (1) Marine Le Pen (2) François Bayrou
 (3) François Hollande (4) Jean-Marc Ayrault
 (5) Jean-Luc Mélenchon
15. Who among the following is the Husband of Queen Elizabeth, in news for completing 60 years of her rule in June 2012?
 (1) Prince Philip (2) Prince Edward
 (3) Philip Winston (4) Prince George
 (5) Prince Andrew
16. D.K. Mehrotra took charge as Chairman of which of the following Organisation in May 2012?
 (1) AAI (2) LIC
 (3) SEBI (4) TRAI
 (5) Railway Board
17. PYKKA is a Central government scheme for the promotion of
 (1) Health (2) Sports
 (3) Culture (4) Education
 (5) Entrepreneurship
18. Which of the following is the new Department created by the Central Government in May 2012?
 (1) Tribal Affairs (2) Minority Affairs
 (3) Wildlife Affairs (4) Disability Affairs
 (5) Employment Affairs
19. Which of the following statements on the new version of the MGNREGA unveiled by the government are correct?
 I. The list of works permissible under MGNREGA has been expanded.
 II. Works under total sanitation campaign (TSC) have been included in the list of works permissible under MGNREGA.
 III. Items of expenditure that are recurring in nature have been permitted under MGNREGA.
 (1) I only (2) I and II only
 (3) II and III only (4) I and III only
 (5) I, II and III

20. "One MP – One Idea" scheme has been launched by which Central Ministry in May 2012?
 (1) Home Ministry
 (2) Agriculture Ministry
 (3) Rural Development Ministry
 (4) Social Justice and Empowerment Ministry
 (5) Statistics and Programme Implementation Ministry
21. What was the status of the 'The Lokpal and Lokayuktas Bill 2011' following the conclusion of Budget session of Parliament in May 2012?
 (1) Passed by both houses
 (2) Rejected by both houses
 (3) Referred to a Select Committee of Parliament
 (4) Passed by Lok Sabha, rejected by Rajya Sabha
 (5) Passed by Rajya Sabha, rejected by Lok Sabha
22. Which of the following offences are probed by the National Investigation Agency (NIA)?
 (1) Terrorist (2) Communal
 (3) Corruption (4) White-collar
 (5) Environmental
23. Whose death anniversary is observed as Anti-Terrorism Day in India?
 (1) Bhagat Singh (2) Rajiv Gandhi
 (3) Indira Gandhi (4) Sanjay Gandhi
 (5) Mahatma Gandhi
24. Which SAARC country announced a scheme for dual citizenship in May 2012?
 (1) Nepal (2) Bhutan
 (3) Pakistan (4) Sri Lanka
 (5) Bangladesh
25. Which of the following in Dubai was acknowledged as the World's tallest residential building by Guinness World Records in May 2012?
 (1) Royal Tower (2) Empire Tower
 (3) Regency Tower (4) Kingdom Tower
 (5) Princess Tower
26. The government on May 30, 2012 allowed qualified foreign Investors (QFIs) from six member-countries of the Gulf Cooperation Council (GCC) - Saudi Arabia, Bahrain, the UAE, Oman, Qatar and ____ to invest in the Indian capital market.
 (1) Iraq (2) Iran
 (3) Yemen (4) Jordan
 (5) Kuwait
27. Which of the following is responsible for most number of deaths of children under the age of five, according to report by the United Nations Children's Fund (UNICEF) released in June 2012?
 (1) Pneumonia (2) Diarrhea
 (3) Cholera (4) Malaria
 (5) AIDS

28. Which of the following organisations, headquartered in Geneva, has selected India as the location of its fourth office in the World after China, Japan and United States, in May 2012?
- (1) ILO (2) WHO
(3) WTO (4) WEF
(5) UNHCR
29. What was India's rank in global trade logistics performance report of the World Bank released in May 2012?
- (1) 36th (2) 46th
(3) 56th (4) 66th
(5) 77th
30. The Government approved the Establishment of 21 CIAT schools in May 2012. CIAT Schools stands for:
- (1) Combat Instructions Armed Training
(2) Counter Insurgency Armed Training
(3) Counter Insurgency and Anti-terrorism
(4) Counter Intelligence and Anti-terrorism
(5) Counter Insurgency and Armed Training
31. Fiscal Policy is concerned with which of the following?
- (1) Export and Import
(2) Public Revenue and Expenditure
(3) Issue of Currency
(4) Population control
(5) Education for all
32. As per Union Budget 2011-12, for tax purposes person above 80-years of age will be categorized as
- (1) Old citizen (2) Non Tax Payers
(3) Senior Citizen (4) Super Senior Citizen
(5) Special Tax Payers
33. Which of the following is the apex institution which handles refinance for Agriculture And rural development in India?
- (1) RBI (2) SIDBI
(3) NABARD (4) SEBI
(5) None of these
34. The financial results of banks and other organizations normally are expressed in quarters. What does Q-1 means ?
- (1) Results of January - March
(2) Performance during April - June
(3) Profits during July-September
(4) The period when the profits were highest
(5) None of these
35. Which of the following certainly is an effort in the direction of Financial Inclusion ?
- (1) Internet Banking
(2) Anywhere Banking
(3) No-frills Accounts
(4) Foreign Currency Accounts
(5) All of these
36. Which of the following Acts is specially launched to facilitate banks in recovery of bad loans ?
- (1) RBI Act (2) Banking Regulation Act
(3) Companies Act (4) Income Tax Act
(5) SARFAESI Act
37. The financial assistance or loans of ₹10,000/- by a bank to very a small borrower will be called —
- (1) Business finance (2) Govt. finance
(3) Micro finance (4) Small finance
(5) KYC finance
38. The Head Office of the Unique Identification Authority of India is located in —
- (1) Bangalore (2) Mumbai
(3) New Delhi (4) Chennai
(5) Hyderabad
39. Who amongst the following can NOT work as a Business Correspondent, as given in the scheme launched by the banks ?
- (1) Kirana Store (2) Post Office
(3) Self Help Group (4) Bank Officer
(5) Cooperative Society
40. Who amongst the following cannot Open-an Account in any bank in India ?
- (1) One who is not earning regularly
(2) A Housewife
(3) A student of 10th Standard
(4) A farmer who owns a small piece of land
(5) An individual who is well-to do but his source of income is not know

TEST-II : GENERAL ENGLISH

Directions (41-55) : Read the following passage carefully and answer the questions given below it. Certain words/expressions are given in **bold** in the passage to help you locate them while answering some of the questions.

An old couple had worked very hard and saved every paisa they possibly could to go on a pilgrimage. Finally they had enough money to set out. On the way they passed through a small village and decided to **spend** the night in one of the inns there. Karmlesh, the owner told the couple to leave their belongings with

him and freshen up for dinner. They had been warned that there would be many thieves on the way and were quite careful with their money pouch. So they refused and took turns to sit holding the bag containing their money while they had dinner.

To keep the pouch safe, they decided to use it as a pillow. To their horror the next morning, they discovered it was gone! Kamlesh and his wife had entered the room and removed the bag while they were asleep. The two were in despair. They would not be able to complete their pilgrimage and went to Kamlesh 'Where is our money?' they demanded. But Kamlesh coolly replied, 'I don't know anything about your bag. This is an honest person's lodge. Please leave'.

After arguing for a while, the elderly couple walked out clutching their belongings. As they walked through the village, they told people their story. To see the old couple get justice, the villagers told them to go to Krishnakant, the king's counselor who was famous for his sense of fairness. Krishnakant heard their story and said, 'I have a drum in my house. If you tell the truth in front of the drum, it starts beating by itself. Come to my house tomorrow morning and carry the drum to the court. On your way, tell the drum your story. I will send word to Kamlesh to carry the drum back in the afternoon. I will be ready with the verdict in the evening. The next morning, the old couple started walking with the magic drum to the court. It was very heavy. The court was at a distance and the two were soon tired. So they stopped to rest under a big banyan tree.

The old man said, 'We will never get justice in a strange kingdom. I was so careful with the money, yet we lost it. May be the lord does not wish us to visit him'. As he uttered these words, the sound of drumbeats was heard. The old couple was very happy. 'We may have no witness, but God knows we are speaking the truth'. Then they stood up and, after drinking some water from a nearby stream, they picked up the drum which to their surprise, had become much lighter. 'God must have heard us and has made our load lighter', they said happily. In the afternoon, Kamlesh and his wife carried the drum back from the court. They too found it very heavy and decided to sit under the big tree to rest. As soon as they sat down, the wife said, 'Why did you have to steal the money? Now see what a mess we are in.'

Kamlesh replied angrily, 'Don't blame me. Who unlocked the door and showed me where the pouch

was kept? Do you really believe this is a magical drum? I am sure no one knows the truth. Now Krishnakant himself jumped out of the drum. I am the witness. I have heard every word you said, and also what the old couple said. You will return the stolen money and also pay three times as penalty.' The old couple was delighted when they heard the verdict. They went on to complete their pilgrimage blessing Krishnakant and his magic drum!

41. What was the villagers reaction when they heard about the old couple's misfortune?
 - (1) They pooled money to ensure they could complete the pilgrimage.
 - (2) They were secretly pleased as they were jealous.
 - (3) They wanted to help the old couple and gave them advice.
 - (4) They devised a plan to get the money back from Kamlesh themselves.
 - (5) They did not care about the couple's problem.
42. Why did the old couple refuse Kamlesh's offer to keep their money?
 - (1) They had been warned about his bad reputation.
 - (2) They did not trust anyone and wanted to keep their money safe.
 - (3) They did not want to pay him to keep it safe.
 - (4) They had no pillow and needed the money pouch to rest.
 - (5) They realised that some guests were thieves.
43. Why did the old couple bless the minister?
 - (1) He ensured that they travelled very comfortably for the rest of the pilgrimage.
 - (2) He confiscated the innkeeper, sold it and awarded the money them.
 - (3) He trusted their word without asking for witnesses.
 - (4) He had recovered their lost savings and they could complete the pilgrimage.
 - (5) He gave them a lighter drum than Kamlesh and his wife to carry.
44. Why did the old couple panic when they awoke?
 - (1) All their pillows and belongings had been stolen.
 - (2) They had forgotten where they had hidden the bag.
 - (3) They had overslept and could not complete their pilgrimage that day.
 - (4) The innkeeper had presented them with a huge bill.
 - (5) None of these
45. Which of the following is NOT in the context of the passage?
 - (A) The old couple were misers though they were very rich.

(B) Both the King's minister and the drum had magical powers.

(C) Kamlesh's wife was greedier than he was.

- (1) Only (A) & (C) (2) Only (B) & (C)
(3) Only (B) (4) All (A), (B) & (C)
(5) None of these

46. What did Kamlesh's wife do with the old couple's money?

- (1) She hid it at the innkeeper.
(2) She carried it with her on their way to the minister's house.
(3) She planned to go on a pilgrimage with her husband.
(4) She wanted to retire and not run the innkeeper anymore.
(5) Not clearly mentioned in the passage.

47. Why was Kamlesh confident about not being found guilty of stealing the old couple's money?

- (1) He was planning to bribe the minister.
(2) The minister had told him that he doubted the old couple's story.
(3) He considered the minister a fool.
(4) He did not know of the minister's real plan to catch the thief.
(5) Not even his wife knew he had stolen the money.

48. Why did the minister ask Kamlesh and the old couple to carry the drum?

- (1) To discover who was telling the truth.
(2) To punish them for quarrelling.
(3) To decide who was worthy to go the pilgrimage.
(4) To find out where the money was hidden and claim it for himself.
(5) To entertain the villagers.

49. What made Kamlesh ask the old couple to leave?

- (1) They were unable to pay their bill.
(2) It was a pretense of being upset for accusing him.
(3) He was afraid that they would ask him for money to complete the pilgrimage.
(4) He was afraid his wife would unintentionally reveal the location of the money.
(5) Not clearly mentioned in the passage.

50. Why was the old couple happy carrying the drum on the way to the court?

- (1) They considered it part of their pilgrimage.
(2) The minister had accompanied them and helped them carry it.
(3) They were relieved that the minister had declared them innocent.
(4) The distance between the king's court and the minister's house was not much.

(5) They were convinced along the way that the God knew of their innocence.

Directions (51-53) : Which of the following is **most similar** in meaning to the word given in **bold** as used in the passage?

51. **GONE**

- (1) missing (2) left (3) dead
(4) completed (5) ruined

52. **STRANGE**

- (1) foreign (2) mysterious
(3) extraordinary (4) crazy
(5) unknowing

53. **SPEND**

- (1) buy (2) pass (3) waste
(4) consume (5) pay

Directions (54-55) : Which of the following is **most opposite** in meaning to the word given in **bold** as used in the passage?

54. **COOLLY**

- (1) noisy (2) worryingly
(3) fearlessly (4) hastily
(5) angrily

55. **BLESSING**

- (1) disadvantage (2) unholy
(3) cursing (4) insulted
(5) unfavourable

Directions (56-60) : Read each sentence to find out whether there is any grammatical mistake/error in it. The error if any, will be in one part of the sentence. Mark the number of that part with error as your answer. If there is no error, mark (5).

56. Nowadays a large number of (1) people are opting to pay (2) their bills online as it (3) is convenient and free of cost (4) No Error. (5)

57. The MNREGA is a scheme (1) under which the government (2) offers employment to (3) whom living in rural areas (4) No Error. (5)

58. The income Tax Act was implementing (1) nearly fifty years ago but (2) there have been many (3) changes made in it over the years (4) No Error. (5)

59. A savings bank account can (1) be open in the name (2) of a minor who is (3) over ten years of age (4). No Error. (5)

60. By 2030 more than 40 percent of (1) India's population will be lived (2) in urban areas as compared (3) to 28 percent at present (4) No error. (5)

Directions (61-65) : In each question below a sentence with four words printed in **bold** type is given. These are numbered as (1), (2), (3) and (4). One of these four **boldly** printed words may be either **wrongly spelt** or **inappropriate** in them context of the sentence.

Find out the word which is wrongly spelt or inappropriate, if any. The number of that word is your answer. If all the **boldly** printed words are correctly spelt and also appropriate in the context of the sentence, mark (5) i.e., 'All Correct' as your answer.

61. **Although** (1) he has a house in Italy he **continuously** (2) to **retain** (3) his house **here** (4) in Udaipur. All correct. (5)
62. The Board has **raised** (1) **several** (2) **issues** (3) after going **through** (4) the auditor's report. All correct (5)
63. These honest **civil** (1) servants should be **treated** (2) with the **dignity** (3) they **deserving** (4) All correct. (5)
64. The rise in **fraud** (1) cases has **promoted** (2) banks to spend more on **improving** (3) **security** (4). All correct. (5)
65. Provident fund is **usually** (1), **deducted** (2) **directly** (3) from your salary by the employer and deposited in a **retirement** (4) account. All correct. (5)

Directions (66-70) : Which of the phrases (1), (2), (3) and (4) given below should replace the phrase given in bold in the following sentence to make the sentence meaningful and grammatically correct? If the sentence is correct as it is and no correction is required, mark (5) as the answer.

66. Banks will have **lend additional** Rs. 100 crores to meet this year's credit targets.
(1) additional lending (2) lend additional
(3) lent additional of (4) to additionally lend
(5) No correction required
67. **On account the fact that** the bank merger did not take place last year the Board appointed a consultant.
(1) Since the fact of (2) With the fact that
(3) Due to the fact that (4) Owing the fact to
(5) No correction required
68. The government's policy **asking banks offering** no frills accounts has encouraged many villagers to open bank accounts.
(1) asking banks which offer
(2) to ask banks offer
(3) asked banks which offer
(4) asking banks to offer
(5) No correction required
69. While countries like China have vastly improved their rail network India is **very far behind**.
(1) much behind (2) as far as behind
(3) too further behind (4) behind further
(5) No correction required
70. The government may close down public sector companies whose losses are **falling from** Rs. 15 to Rs. 20 crores.
(1) fallen below (2) have fallen above

(3) fall between (4) will be falling to

(5) No correction required

Directions (71-80) : In the following passage there are blanks, each of which is numbered. These numbers are printed below the passage and against each five words/phrases are suggested, One of which fits the blanks appropriately. Find out the appropriate word/phrases in each case.

There was once a king who had three sons. Desiring to determine which of (71) was the fittest for the (72) of ruling the kingdom, he (73) upon a strange idea. He (74) his sons to accompany him (75) the forest. Pausing at a (76) he pointed out a vulture (77) high on a tree. 'I (78) you to shoot it but (79) me first what you see?' The first (80) the grass and sky, the second the horses and field nearby, then the king turned to his youngest son. 'I see only the eye of the vulture' he said and took aim. Pleased, the king commanded him to stop and appointed him heir to the throne.

71. (1) any (2) one
(3) them (4) whom
(5) following
72. (1) job (2) problem
(3) decision (4) capacity
(5) risk
73. (1) discovered (2) fall
(3) thought (4) stumble
(5) hit
74. (1) made (2) requested
(3) force (4) order
(5) tricked
75. (1) out (2) until
(3) where (4) during
(5) into
76. (1) spot (2) scene
(3) area (4) distant
(5) way
77. (1) landed (2) nested
(3) flocking (4) sitting
(5) flying
78. (1) hope (2) challenging
(3) want (4) dared
(5) demand
79. (1) ask (2) show
(3) tell (4) let
(5) explain
80. (1) drawing (2) reported
(3) explained (4) described
(5) point

TEST-III : QUANTITATIVE APTITUDE

Directions (81-95): What should come in place of the questions mark (?) in the following questions?

81. $11 \times 468 + 26 = ? + 13$

- (1) 175 (2) 185
(3) 211 (4) 201
(5) None of these

82. $\sqrt{7 \times 16} + 64 = ?$

- (1) 20 (2) $\sqrt{20}$
(3) 20 (4) $\sqrt{20}$
(5) None of these

83. $\sqrt{42 \times 3 + 14 \times 4 + 179} = ?$

- (1) $\sqrt{19}$ (2) 361
(3) $(361)^2$ (4) $\sqrt{325}$
(5) None of these

84. $(224 + 14)^2 + 32 + 47 = ?$

- (1) 55 (2) 45
(3) 65 (4) 35
(5) None of these

85. $255 + 17 + 5 = (?)^2$

- (1) 9 (2) $\sqrt{3}$
(3) 3 (4) 27
(5) 81

86. $\sqrt{1156} + \sqrt{289} = ? + 8$

- (1) 32 (2) 16
(3) 0.25 (4) 0.45
(5) None of these

87. $7\% \text{ of } 550 - 12\% \text{ of } 150 = 125$

- (1) 54 (2) 44
(3) 16 (4) 36
(5) None of these

88. $87878 - 7878 - 6666 - 777 - 33 = ?$

- (1) 73354 (2) 75224
(3) 72534 (4) 72524
(5) None of these

89. $(1 + \sqrt{5})^2 = ? + \sqrt{20}$

- (1) $6 + 4\sqrt{5}$ (2) $4\sqrt{5}$
(3) 6 (4) $\sqrt{6}$
(5) None of these

90. $(3)^{18} \times (9)^{22} + 27 = (3)^?$

- (1) 3.7 (2) 4.6
(3) 5.9 (4) 4.9
(5) None of these

91. $4\frac{1}{3} + 3\frac{1}{4} - 1\frac{1}{12} = ?$

(1) $6\frac{1}{2}$

(2) $6\frac{5}{12}$

(3) $4\frac{1}{2}$

(4) $1\frac{1}{12}$

(5) None of these

92. $214 - (5)^3 \times 9 + 15 = ?$

- (1) 149 (2) 133
(3) 159 (4) 143
(5) None of these

93. $2234 + 84 - 1273 = ? + 123$

- (1) 922 (2) 932
(3) 822 (4) 832
(5) None of these

94. $45\% \text{ of } 160 + 14\% \text{ of } 250 = ? - 23$

- (1) 120 (2) 138
(3) 130 (4) 140
(5) None of these

95. $\frac{3}{13} \text{ of } \frac{5}{9} \text{ of } 585 = ?$

- (1) 5 (2) 25
(3) 75 (4) 125
(5) None of these

96. A man crosses a stationary train in 5 minutes. The same train crosses a pole in 48 seconds. What is the ratio between the speed of the man and the speed of the train respectively?

- (1) 3 : 25 (2) 4 : 25
(3) 25 : 3 (4) Cannot be determined
(5) None of these

97. The sum of four consecutive even numbers is 156. What is the value of thrice that largest even number?

- (1) 124 (2) 128
(3) 136 (4) 134
(5) None of these

98. Train fare between Nagpur and Nasik for one adult is three times the train fare for one child. If adult's train fare is ₹ 102/- how much amount will be paid by 3 adults and 4 children together for travelling the same distance?

- (1) ₹ 432/- (2) ₹ 532/-
(3) ₹ 612/- (4) ₹ 442/-
(5) None of these

99. Three men can complete a piece of work in 18 days. 6 boys can also complete the same piece of work in 18 days. In how many days will 4 men and 4 boys together complete the same piece of work?

- (1) 10 days (2) 6 days
(3) 12 days (4) 9 days
(5) None of these

100. Six-seventh of a number is equal to the sum of $(3)^2$ and $(15)^2$ together. What is the number?
 (1) 273 (2) 263
 (3) 234 (4) 242
 (5) None of these
101. What will be the simple interest accrued on a sum of ₹ 5,224/- at a rate of 5 p.c.p.a. in 5 years?
 (1) ₹ 1,360/- (2) ₹ 653/-
 (3) ₹ 763/- (4) ₹ 1,206/-
 (5) None of these
102. The average speed of a car is 75 kms/hr. What will be the average speed of the car if the driver decreases the average speed of the car by 40 percent?
 (1) 50 kms/hr (2) 45 kms/hr
 (3) 40 kms/hr (4) 55 kms/hr
 (5) None of these
- Directions (103-107) :** What will come in place of the question mark (?) in the following numbers series?
103. 4, 29, 129, 354, 754, (?)
 (1) 1376 (2) 1368
 (3) 1379 (4) 1739
 (5) None of these
104. 13, 19, 31, 49, 73, (?)
 (1) 97 (2) 103
 (3) 109 (4) 91
 (5) None of these
105. 456, 392, 360, 344, 336, (?)
 (1) 332 (2) 328
 (3) 340 (4) 324
 (5) None of these
106. 121, 144, 289, 324, 529, 576, (?)
 (1) 961 (2) 841
 (3) 900 (4) 729
 (5) None of these
107. 5, 21, 69, 213, 645, (?)
 (1) 1670 (2) 1941
 (3) 720 (4) 1320
 (5) None of these
108. In an examination Sunil secured 480 marks out of 1200 marks and failed by 96 marks. What is the minimum passing percentage?
 (1) 46 (2) 45 (3) 42
 (4) 38 (5) None of these
109. The difference between the length and the breadth of a rectangle is 7 cms and the perimeter of the rectangle is 50 cms. What is the area of the rectangle?
 (1) 144 sq. cms (2) 154 sq. cms
 (3) 288 sq. cms (4) 216 sq. cms
 (5) None of these
110. The radius of a circle is 1 cm less than half the side of a square whose area is 256 Sq. cms. What is the area of the circle?
 (1) 132 Sq. cms (2) 154 Sq. cms
 (3) 144 Sq. cms (4) 165 Sq. cms
 (5) None of these
111. Raju sold an item for ₹ 6,000/- at a loss of 25%. At what cost would he have purchased that item?
 (1) ₹ 7,500/- (2) ₹ 7,200/-
 (3) ₹ 8,000/- (4) ₹ 8,500/-
 (5) None of these
112. What is the smallest number which when divided by 8, 12 and 14 gives the remainder 6?
 (1) 174 (2) 168
 (3) 162 (4) 154
 (5) None of these
113. The ratio between the present ages of a man and his wife is 4 : 3 respectively. Also, the man is 8 years older than his wife. What is the present age of their daughter who is one-eighth the present age of her mother?
 (1) 6 years (2) 3 years
 (3) 12 years (4) 9 years
 (5) None of these
114. Last year there were 720 tigers in a wild life sanctuary. The number increased by 15 percent this year. How many tigers remain this year in the wild life sanctuary?
 (1) 728 (2) 816
 (3) 828 (4) 821
 (5) None of these
115. If ₹ 4,601/- were distributed equally among 37 people, ₹ 13/- was left out. How much amount did each person get?
 (1) ₹ 136/- (2) ₹ 144/-
 (3) ₹ 128/- (4) ₹ 124/-
 (5) None of these
- Directions (116-120) :** Study the graph and answer the questions that follow.
- Number of Candidate (In Thousands) Qualified In The Written Test For Admission to two Different Institutions**
-
- | Year | Institution A (Thousands) | Institution B (Thousands) |
|------|---------------------------|---------------------------|
| 2002 | 20 | 35 |
| 2003 | 35 | 40 |
| 2004 | 50 | 40 |
| 2005 | 60 | 55 |
| 2006 | 40 | 50 |
| 2007 | 65 | 60 |

116. What is the respective ratio between the number of candidates qualified in the written test in the year 2002 for admission in institution B and the number of candidates qualified in the written test in the year 2006 for admission to institutes A?
- (1) 8:5 (2) 7:4
(3) 7:8 (4) 7:5
(5) 8:7
117. What was the approximate average number of candidates qualified in the written test for admission to institution B over all the years?
- (1) 4,555 (2) 4,200
(3) 4,160 (4) 4,888
(5) 4,667
118. In which year was the total number of candidates qualified in the written test for admission to both the institutions together the second highest?

- (1) 2003 (2) 2004
(3) 2005 (4) 2006
(5) 2007

119. What is the difference between the total number of candidates qualified in written test in year 2006 for admission to institution A and B together and the number of candidates qualified in written test in year 2003 for admission to institution A?
- (1) 5000 (2) 3500
(3) 1500 (4) 5500
(5) None of these
120. What was the total number of candidates qualified in the written test for admission to institution A over all the years together?
- (1) 27,000 (2) 26,500
(3) 26,000 (4) 27,500
(5) None of these

TEST-IV : REASONING ABILITY

Directions (121-125) : In each question below are three statements followed by two conclusions numbered I and II. You have to take the three given statements to be true even if they seem to be at variance from commonly known facts and then decide which of the given conclusions logically follows from the three statements disregarding commonly known facts.

- Give answer (1) if **only** conclusion I follows.
Give answer (2) if **only** conclusion II follows.
Give answer (3) if **either** conclusions I or conclusion II follows
Give answer (4) if **neither** conclusion I nor conclusion II follows
Give answer (5) if **both** conclusion I and conclusion II follow.

121. **Statements :** All paints are colours.
All inks are paints.
No colour is a varnish.
- Conclusions :** I. No varnish is paint.
II. All inks are colours.
122. **Statements :** Some kites are planes.
All planes are birds.
All birds are colours.
- Conclusions :** I. All birds are kites.
II. All planes are colours.
123. **Statements :** All actors are producers.
Some producers are directors.
Some singers are producers.
- Conclusions :** I. Some actors are singers.
II. Some singers are directors.

124. **Statements :** All movies are dramas.
All plays are dramas.
All dramas are films
- Conclusions :** I. All movies are films.
II. Some plays are not films.
125. **Statements :** Some grains are cereals.
Some cereals are rice.
Some rice are wheat.
- Conclusions :** I. Some grains are wheat.
II. Some wheat are cereals.

Directions (126-130) : Following questions are based on the five three digit numbers given below :

753 481 647 374 298

126. If all the digits in each of the numbers are arranged in descending order within the number, which of the following will form the lowest in the new arrangement of numbers?
- (1) 753 (2) 481 (3) 647
(4) 298 (5) 374
127. If all the numbers are arranged in ascending order from left to right, which of the following will be the sum of all the three digits of the number which is exactly in the middle of the new arrangement?
- (1) 17 (2) 15 (3) 14
(4) 13 (5) 19
128. What will be the resultant if third digit of the lowest number is multiplied with the second digit of the highest number?
- (1) 27 (2) 40 (3) 20
(4) 45 (5) 19

129. If the positions of the second and the third digits of each of the numbers are interchanged, how many even numbers will be formed.

- (1) None (2) One
(3) Two (4) Three
(5) Four

130. If two is added to the first digit of each of the numbers, how many numbers thus formed will be divisible by three?

- (1) None (2) One
(3) Two (4) Three
(5) Four

Directions (131-135) : Study the following information carefully and answer the given questions.

A, B, C, D, E, and F are sitting in a straight line (not necessarily in the same order) facing North.

(a) D sits at the extreme left hand corner of the line

(b) Only three persons sit between D and B.

(c) B sits second to right of F.

(d) A is not an immediate neighbour of B.

(e) E does not sit at the extreme end of the line.

131. Four of the following five are alike in a certain way based on their seating positions in the above arrangement and so form a group. Which is one that does not belong to that group?

- (1) FB (2) EC
(3) AE (4) AD
(5) DF

132. Who sits at the extreme right hand corner of the line?

- (1) A (2) C
(3) D (4) F
(5) None of these

133. If all the persons are made to sit in alphabetical order from right to left, the positions of how many will remain unchanged as compared to the original seating positions?

- (1) None (2) One
(3) Two (4) Three
(5) Four

134. What is the position of F with respect to D?

- (1) Third to the left
(2) Second to the left
(3) Immediately to the right
(4) Third to the right
(5) Second to the right

135. How many persons sit between A and B?

- (1) None (2) One
(3) Two (4) Three
(5) Four

Directions (136-140) : Study the following arrangement carefully and answer the questions given below :

B A E D A D E B C A C U A B D U A D
B E B A B C U D E B C D C

136. How many such consonants are there in the above arrangement each of which is immediately preceded by a vowel and also immediately followed by a vowel?

- (1) None (2) Three
(3) Four (4) Five
(5) More than five

137. How many meaningful words can be formed with the alphabets which are second, fourth and seventh from the right end of the above arrangement?

- (1) None (2) One
(3) Two (4) Three
(5) More than three

138. Which of the following is the ninth to the right of the seventeenth from the right end to the above arrangement?

- (1) A (2) B
(3) C (4) E
(5) U

139. If all the As are dropped from the above arrangement, which of the following will be tenth from the left end of the above arrangement?

- (1) D (2) U
(3) B (4) E
(5) None of these

140. Which of the following is the fifth to the left of the seventeenth from the left end to the above arrangement?

- (1) E (2) U
(3) B (4) C
(5) A

Directions (141-145) : Read the information/statement given in each question carefully and answer the questions.

141. Which of the following expressions will be true if the expression ' $W \leq V < T \geq S$ ' is definitely true?

- (1) $W \leq S$ (2) $T < W$
(3) $V > S$ (4) $W \leq T$
(5) None is true

142. Which of the following expressions will not be true if the expression ' $A \geq B = C > D$ ' is definitely true?

- (1) $A \geq D$ (2) $C \leq A$
(3) $D < A$ (4) $B > D$
(5) All are true

143. In which of the following expression will the expression ' $F \leq R$ ' be definitely true?

- (1) $F < Q \leq G < R$ (2) $R \geq Q < G \geq F$
(3) $R \geq G = Q \geq F$ (4) $F = Q \leq G < R$
(5) None of these

144. In which of the following expressions does the expressions ' $L < P$ ' does not hold true?

- (1) $P > N \geq M = L$ (2) $L = N \leq M < P$
 (3) $P < N \leq M \leq L$ (4) $L < M = N \leq P$
 (5) $L < M < N < P$

145. Which of the following expressions will be true if the expression ' $J \geq H = I > K$ ' is definitely true?

- (1) $J \geq K$ (2) $K < H$
 (3) $I \geq J$ (4) $K = J$
 (5) None if true

Directions (146-150) : In each question below is given a group of number/symbol followed by five combinations of letter codes numbered (1), (2), (3), (4) and (5). You have to find out which of the combinations correctly represents the group of numbers/symbol based on the following coding system and the conditions and mark the number of that combination as your answer.

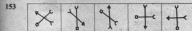
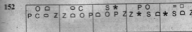
Number/Symbol	%	6	9	5	@	T	J	*	β	8	5	2	0	9	4
Letter code	F	D	H	U	T	K	A	C	W	R	M	E	Q	B	P

Conditions :

- (i) If both the third and the fourth elements are odd numbers, both these are to be coded as the code for the higher odd number.

Directions (151-160) : In each of the questions given below which one of the five answer figures on the right should come after the problem figures on the left, if the sequence were continued?

Problem Figures



(ii) If the first element is a symbol and the last an even number, the codes for both these are to be interchanged.

(iii) If both the second and the fifth elements are symbols, the second element is to be coded as '-'.

146. *47%28
 (1) RPEKFC (2) CPKFER
 (3) RPKFEC (4) RPKEFC
 (5) RPKFER

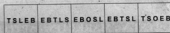
147. 8C5295
 (1) RQEUBM (2) MQUBER
 (3) RQUBER (4) RQBEUM
 (5) RQUEBM

148. 5*84@
 (1) UCRPHT (2) U-RPHT
 (3) T-RPHU (4) U-RHPT
 (5) UCRPCT

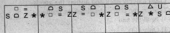
149. @958%6
 (1) DBUFRT (2) TBURFD
 (3) DBURFD (4) DBFURT
 (5) DBURFT

150. #497!5
 (1) HPBBWU (2) HPKKWU
 (3) HPBBUW (4) HPBKWU
 (5) HPKBWU

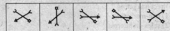
Answer Figures



- (1) (2) (3) (4) (5)



- (1) (2) (3) (4) (5)

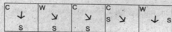
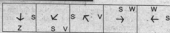


- (1) (2) (3) (4) (5)



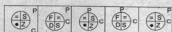
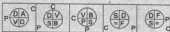
- (1) (2) (3) (4) (5)

155



(1) (2) (3) (4) (5)

156



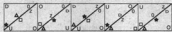
(1) (2) (3) (4) (5)

157



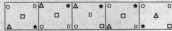
(1) (2) (3) (4) (5)

158



(1) (2) (3) (4) (5)

159



(1) (2) (3) (4) (5)

160



(1) (2) (3) (4) (5)

TEST-V : MARKETING APITUDE / COMPUTER KNOWLEDGE

161. Demonstration is an exercise to

- (1) attractively pack and display the goods
- (2) prove the characteristic of the product
- (3) Both (1) and (2)
- (4) Only (1)
- (5) Only (2)

162. Which among the following is not an example of Direct marketing ?

- (1) tele-marketing
- (2) sales on internet
- (3) mail order sales
- (4) Retail stores
- (5) None of these

163. In selling 'consumption' is the ultimate goal of the salesman while a marketer.....

- (1) identify consumer needs

(2) develop an appropriate product / service to attain customer satisfaction

(3) accomplish organizational goals through integrated marketing approach

(4) All of the above

(5) None of these

164. In Banking services, market can be segmented on the basis of

- (1) density
- (2) customers
- (3) Both (1) and (2)
- (4) Only (1)
- (5) Only (2)

165. Which of the following is not a 'Post testing' Technique of advertisement ?

- (1) Sales test

- (2) Focus group
 (3) Enquiry test
 (4) Attitude test
 (5) None of these
166. 'Casual' research is basically concerned with
- (1) establishing cause and effect relationship
 - (2) arriving at a forecast or prediction of interest
 - (3) measuring and estimating the frequencies with which of things occur
 - (4) All of the above.
 - (5) None of these
167. Media planning includes
- (1) assessing cost
 - (2) selecting the right medium
 - (3) both (1) and (2)
 - (4) Only (1)
 - (5) Only (2)
168. In India, which commission can be approached to curb misleading advertisements
- | | |
|---|--|
| <ol style="list-style-type: none"> (1) MRTP (3) ISPT (5) None of these | <ol style="list-style-type: none"> (2) MTP (4) QTP |
|---|--|
169. The Traditional Marketing style involves
- (1) Telemarketing
 - (2) Digital Marketing
 - (3) Indirect Marketing
 - (4) Direct Marketing
 - (5) All of these
170. Which of the following sentences is true?
- (1) Marketing is not required in a Buyers' Market
 - (2) Marketing is not required in a Seller's market
 - (3) Marketing is not required due to competition
 - (4) Marketing is not required due to liberalization
 - (5) Marketing is not required due to globalization
171. Market Research is needed for
- (1) Checking the market area
 - (2) Checking the right product to be sold
 - (3) Making proper marketing decisions
 - (4) Deciding right time to sell
 - (5) All of these
172. The term marketing refers to:
- (1) New product concepts and improvements
 - (2) Advertising and promotion activities
 - (3) A philosophy that stresses customer value and satisfaction
 - (4) Planning sales campaigns
 - (5) None of the above
173. A marketing philosophy summarized by the phrase "a good product will sell itself" is characteristic of the period.
- (1) Production
 - (2) Sales
 - (3) Marketing
 - (4) Relationship
 - (5) None of the above
174. In the relationship marketing firms focus on relationships with
- (1) Short term; customers and suppliers
 - (2) Long term; customers and suppliers
 - (3) Short term; customers
 - (4) Long term; customers
 - (5) None of the above
175. Political campaigns are generally examples of:
- (1) Cause marketing
 - (2) Organization marketing
 - (3) Event marketing
 - (4) Person marketing
 - (5) None of the above
176. The DLF organization is an official sponsor of the Indian Premier League. The firm is engaging in :
- (1) Place marketing
 - (2) Event marketing
 - (3) Person marketing
 - (4) Organization marketing
 - (5) None of the above
177. Today's marketers need...
- (1) Neither creativity nor critical thinking skills
 - (2) Both creativity and critical thinking skills
 - (3) Critical thinking skills but not creativity
 - (4) Creativity but not critical thinking skills
 - (5) None of the above
178. Which of the following is NOT an element of the marketing mix?
- (1) Distribution
 - (2) Product
 - (3) Target market
 - (4) Pricing
 - (5) None of the above
179. Newsletters, catalogues, and invitations to organization-sponsored events are most closely associated with the marketing mix activity of:
- (1) Pricing
 - (2) Segmentation
 - (3) Distribution
 - (4) Product development
 - (5) Promotion.

180. The way in which the product is delivered to meet the customers' needs refers to:
- (1) New product concepts and improvements
 - (2) Selling
 - (3) Advertising and promotion activities
 - (4) Place or distribution activities
 - (5) None of the above
181. Computers manipulate data in many ways, and this manipulation is called
- (1) upgrading
 - (2) processing
 - (3) batching
 - (4) utilizing
 - (5) downloading
182. Creating a means making a duplicate copy of important files so that when a problem occurs, you can restore those files using the copy.
- (1) mirror
 - (2) hot file
 - (3) print out
 - (4) hotspot
 - (5) backup
183. The main system-board of a computer is called the
- (1) integrated circuit
 - (2) motherboard
 - (3) processor
 - (4) microchip
 - (5) drive board
184. Peripheral devices such as printers and monitors are considered to be
- (1) hardware
 - (2) software
 - (3) data
 - (4) information
 - (5) source code
185. In a computer most processing takes place in
- (1) Memory
 - (2) RAM
 - (3) CPU
 - (4) Motherboard
 - (5) ALU
186. Tangible parts of computer are called :
- (1) Hardware
 - (2) Software
 - (3) Modern
 - (4) Memory
 - (5) Cable
187. Collection of programs that control the computer system and process the information is called :
- (1) Interpreter
 - (2) Computer
 - (3) Office
 - (4) Compiler
 - (5) Operating System
188. is an unit of measurement that is equal to 1,048,576 bytes or one million byte :
- (1) byte
 - (2) gigabyte
 - (3) memory
 - (4) megabyte
 - (5) kilobyte
189. Hard disk drive is an example of
- (1) flash
 - (2) non-volatile
 - (3) temporary
 - (4) non-permanent
 - (5) None of these
190. Which of the following is permanent memory?
- (1) RAM
 - (2) CPU
 - (3) ALU
 - (2) ROM
 - (4) LCD
191. We can connect two or more than two personal computers to create a
- (1) Server
 - (2) Supercomputer
 - (3) Enterprise
 - (4) Network
 - (5) None of these
192. A round, shiny and portable disk that can store software and information in large quantity is
- (1) CD-ROM
 - (2) Floppy disk
 - (3) Scanner
 - (4) Monitor
 - (5) Laptop
193. An error in a computer program is called
- (1) crash
 - (2) power failure
 - (3) bug
 - (4) virus
 - (5) buggler
194. Bit is a short form of:
- (1) megabyte
 - (2) binary language
 - (3) binary information unit
 - (4) binary number
 - (5) binary digit
195. Tape drive offer access to data.
- (1) timely
 - (2) sporadic
 - (3) random
 - (4) sequential
 - (5) disastrous
196. How many values can be represented by a single byte ?
- (1) 4
 - (2) 16
 - (3) 64
 - (4) 256
 - (5) 512
197. A device can connect to a network without cable.
- (1) distributed
 - (2) centralised
 - (3) open source
 - (4) wireless
 - (5) without cable
198. A name is given to a document by user is called :
- (1) filename
 - (2) program
 - (3) record
 - (4) data
 - (5) file type
199. The data inside the floppies are stored in circular segments called
- (1) sectors
 - (2) ringers
 - (3) tracks
 - (4) rounders
 - (5) circles
200. All components of your computer are either
- (1) software or CPU/RAM
 - (2) application software or system software
 - (3) input device or output device
 - (4) hardware or software
 - (5) None of these