

## TEST-I : GENERAL AWARENESS

- Non Performing Assets mean ———
  - the assets have stopped giving losses to a bank
  - the assets have stopped giving capital to a bank
  - the assets have stopped giving income to a bank
  - the assets have stopped giving income and expenses to a bank
  - the assets have stopped giving expenses to a bank
- Which of the following pacts/agreement will allow Afghanistan to sell its goods in India without paying any tax ?
  - SAFTA
  - Free Market Agreement
  - Most favoured Nation Pact
  - Agreement for Direct Foreign Investment
  - Agreement to help Least Developed Countries
- Which of the following Awards was given to Dr. Kanti Lal Hastimal Sancheti in 2012 by the Govt. of India ?
  - Padma Vibushan
  - Padmashree
  - Bharat Ratna
  - Man of the year
  - Man of the Decade
- Which of the following banks in India has maximum number of branches and ATMs in India ?
  - IDBI Bank
  - Bank of India
  - Punjab National bank
  - ICICI Bank
  - State of Bank of India
- EFT means :
  - Effective Funds Transfer
  - Efficient Funds Transfer
  - Easy Funds Transfer
  - Electronic Funds Transfer
  - Electric Funds Transfer
- Who among the following has been selected to succeed Ratan Tata as the Chairman of Tata Sons, the Tata group holding company ?
  - Natarajan Chandrasekaran
  - B. Muthuswamy
  - S. Ramodera
  - Cyrus Mistry
  - Noel Tata
- Which of the following was in news in December 2011 for its report "World Economic Situation and Prospects 2012" that has projected a growth rate of 7.7% for the Indian economy in 2012 ?
  - UNCTAD
  - World Bank
  - WEF
  - IMF
  - WTO
- Who among the following was elected unanimously as the Secretary General of the UNO for the second term ?
  - Ellen Johnson Sirleaf
  - Nelson Mandela
  - Hillary R Clinton
  - Jacob Mathew
  - Ban-Ki moon
- As decided by UNESCO the "International Literacy Day" is observed on which of the following days every year ?
  - 8th September
  - 18th March
  - 28th March
  - 18th September
  - None of these
- As per decision taken by the European Union and IMF, which of the following countries will receive a fresh assistance of 100 billion Euro by the year 2014 ?
  - Italy
  - Greece
  - Portugal
  - Spain
  - Belgium
- Which of the following is India's new rating index developed by Ministry of Finance ?
  - CECA
  - CRIS
  - SENSEX
  - TIEA
  - RTGS
- Very often we read terms "Perform, Achieve and Trade" (PAT) in newspapers/magazines these days. PAT is related to which of the following fields ?
  - Energy Efficiency

- (2) Indira Awas Yojana  
 (3) Mid Day Meal Scheme  
 (4) Bharat Nirman  
 (5) National Old Age Pension Scheme
13. Which of the following organizations/agencies has decided to establish a National Innovation Foundation (NIF) to encourage early stage innovations in India ?  
 (1) University Grants Commission  
 (2) Confederation of Indian Industry (CII)  
 (3) Department of Science & Technology, Government of India  
 (4) Atomic Energy Commission (AEC)  
 (5) Council for Industrial and Scientific Research (CSIR)
14. Which of the following countries is trying to get membership of European Union ?  
 (1) Myanmar (2) Brazil  
 (3) Croatia (4) Italy  
 (5) South Africa
15. Web based complaints redressal system 'SCORES' is launched by which of the following organizations/agencies ?  
 (1) Ministry of Corporate Affairs  
 (2) SEBI (3) RBI  
 (4) State Bank of India (5) IBA
16. Asian Development Bank (ADB) has agreed to give a loan of US \$ 500 million to India to construct which of the following ?  
 (1) Roads in Naxal hit areas  
 (2) Railway track in North Eastern states  
 (3) Railway phantaks at unmanned crossings  
 (4) Six bridges over river Kali which is known as 'Sorrow of Bihar'  
 (5) School buildings in villages of Odisha
17. As per new estimate what is per capita income in India ? (per annum)  
 (1) ₹ 30,000/-  
 (2) ₹ 40,000/-  
 (3) More than ₹ 50,000/- but less than ₹ 58,000/-  
 (4) ₹ 60,000/-  
 (5) More than ₹ 75,000/- but less than Rs. 1 Lac
18. The Reserve Bank of India does NOT decide the  
 (1) Rate of Repo and Reverse Repo  
 (2) Marginal Standing Facility Rates  
 (3) Bank Rate  
 (4) Rate of Dearness Allowance to Govt. Employees  
 (5) Statutory Liquidity Ratio

19. What does the letter 'F' denote in the term 'FAN' as used in financial transactions ?  
 (1) Primary (2) Partial  
 (3) Permanent (4) Provisional  
 (5) Public
20. Uber Cup is associated with the game of  
 (1) Golf (2) Cricket  
 (3) Badminton (4) Football  
 (5) Lawn Tennis
21. MCX is the index of which of the following stock exchanges of India ?  
 (1) National Stock Exchange  
 (2) Bombay Stock Exchange  
 (3) Delhi Stock Exchange  
 (4) Kolkata Stock Exchange  
 (5) Multi Commodity Stock Exchange
22. Ma Ying-jeou is the present President of .....  
 (1) Thailand (2) Hong kong  
 (3) Taiwan (4) Myanmar  
 (5) Fiji
23. Which of the following is the currency used in Brazil ?  
 (1) Dollar (2) Euro  
 (3) Real (4) Pесо  
 (5) Franc
24. Which of the following will be the venue of the World Athletic Championship to be organized in 2017 ?  
 (1) Tokyo (2) Paris  
 (3) New York (4) London  
 (5) Mumbai
25. Which of the following terms is used in Botany ?  
 (1) Recession (2) Dumping  
 (3) Barter System (4) Camel  
 (5) Biennial
26. Which of the following is NOT a Financial Institute/Agency ?  
 (1) IRDA (2) BCCI  
 (3) FPSB (4) SEBI  
 (5) CAG
27. Which of the following books is written by Chetan Bhagat ?  
 (1) A General and His Army  
 (2) A Possible India (3) Bitter/Sweet  
 (4) China Passage (5) Revolution 2020
28. Which of the following combinations of players and the games they play is NOT correct ?  
 (1) VVS Laxman - Cricket  
 (2) Saina Nehwal - Badminton  
 (3) Sania Mirza - Golf  
 (4) Abhinav Bindra - Shooting  
 (5) Vidwanathan Anand - Chess

29. Which of the following awards is given for exemplary contribution in the area of science & technology ?  
 (1) Arjun award  
 (2) Kalidas Samman  
 (3) Dronacharya Award  
 (4) Dada Saheb Phalke Award  
 (5) Shanti Swarup Bhatnagar Award
30. Which of the following terms is NOT used in banking/finance ?  
 (1) Public Debt  
 (2) Plasma  
 (3) Joint Venture  
 (4) Net Demand & Time Liability  
 (5) Treasury Bill
31. Serena Williams won Olympics Women's Single Tennis Tournament 2012 by defeating .....  
 (1) Maria Sharapova (2) Vera Zvonareva  
 (3) Svetlana Kuznetsova (4) Bethanie Mattek Sands  
 (5) Sania Mirza
32. Which State will observe July 2012 as Anti-Dengue month ?  
 (1) Punjab (2) Maharashtra  
 (3) Uttar Pradesh (4) Madhya Pradesh  
 (5) None of these
33. Who was the Flag Bearer for India at the opening ceremony in London Olympics 2012 ?  
 (1) Saina Nehwal (2) Sushil Kumar  
 (3) MC Mary Kom (4) Vijender Singh  
 (5) Abhinav Bindra
34. Wrestler-actor who died recently at the age of 84 ?  
 (1) Rajesh Khanna (2) Balraj Singh Yadav  
 (3) Dara Singh (4) Ghulam Muhammad  
 (5) None of these
35. Who is the President of Mexico?  
 (1) Derek Mitchell (2) Edward Tod Pretty  
 (3) Andrew Hoy (4) Enrique Pena Nieto  
 (5) None of these
36. Which of the following Teams won the Football Euro Cup 2012 ?  
 (1) Italy (2) Portugal  
 (3) Greece (4) Spain  
 (5) None of these
37. Which of the following books is written by Barack Obama ?  
 (1) A General and His Army  
 (2) The End of Imagination  
 (3) A Secular Agenda  
 (4) A Brush with Life  
 (5) Dreams from My Father
38. Which of the following films was adjudged Best Film at the 57th Filmfare Award Function held in January 2012?  
 (1) Dirty picture (2) Rock Star  
 (3) Stanley Ka Dabba (4) Don 2  
 (5) Zindagi Na Milegi Dobara
39. Who among the following was appointed as the new Chief Election Commissioner of India in June 2012?  
 (1) H. S. Brahma (2) Navin Chawla  
 (3) V.S. Sampath (4) B.K. Chaturvedi  
 (5) None of these
40. Which of the following will be the Venue of the Olympics 2016 ?  
 (1) Tokyo (2) Paris  
 (3) Rio de Janeiro (4) New York  
 (5) None of these

## TEST-II : GENERAL ENGLISH

**Directions (41-55) :** Read the following passage carefully and answer the questions given below it. Certain words are printed in **bold** to help you to locate them while answering some of the questions.

There was once a jackal that lived in a forest by the village along with all the other animals. Now, this particular jackal was adventurous and often strayed into the village in search of cooked food. It was not a particularly easy thing to do as he knew that the villagers would capture him if he were caught. Besides, the village was full of dogs and the jackal was afraid of them. They were sure to kill him or hurt him badly if they ever managed to catch him. But the

love of food proved too strong for him and so the jackal used to visit the village frequently.

One day, just as he was about to enter a big house he heard the sound of barking. To his horror a group of dogs running towards the house. They looked fierce and the jackal was soon trembling with fear. He ran haphazardly and tumbled right inside a tub of blue dye. The dogs didn't see him and ran the other way. By the time the jackal climbed out of the tub he was dyed blue from head to foot. He looked strange and totally unlike any other animal.

The jackal was very happy. "No one will be able to recognize me now" he said to himself, "I can easily fool everyone in the forest." When he entered the

forest once again everyone was surprised to see such a strange animal. They had never seen any animal of that colour before. "Who are you?" the smaller animals asked him. "Where have you come from?" asked the mighty lion with a frown. "Lord Indra, king of heaven, has sent me to look after you" said the blue jackal in a grand voice. "I'll be your king from now on. "But I have always been the king of the forest" protested the mighty lion. "All that must change now as I am the king" said the blue jackal enjoying himself. "all of you must serve me and do exactly as I tell you."

"What if we don't?" asked the Tiger. "Then Lord Indra will destroy the entire forest and all of you along with it" said the blue jackal. The animals did not dare to say anything more. "What would you like us to do?" they asked the blue jackal. "Bring me lots of food, to start with" said the blue jackal promptly. "I am hungry and can't take care of you unless I am properly looked after."

The animals rushed off in search of food. They took care to bring whatever they could find and offered the best of everything to the blue jackal. The jackal was happy and had his fill. The animals promised to serve him faithfully. He assigned special duties to all the animals but banished the pack of jackals from the forest because he was afraid they might recognize him some day. The blue jackal had a wonderful time after that.

One day something unexpected happened. The banished pack of jackals was roaming just outside the forest and howled together loudly. The blue jackal forgot as he used to do before. The other animals were present when it happened and stared at him incredulously. Here was their mighty blue king howling just like a jackal! So he was a jackal after all and not a strange creature sent from heaven! He had merely been fooling them all these days! Well, they were not going to be fooled any longer. They fell upon the blue jackal and killed him before he could explain or protest, and that was the end of the blue jackal's reign as king!

41. Why did the jackal keep going to the village ?  
(1) Because he had many friends in the village.  
(2) Because he loved the food the humans prepared.  
(3) Because he wanted to get away from the pack of jackals.  
(4) Because he was not allowed in the forest.  
(5) Because he wanted to become the king.
42. When the jackal returned to the forest—  
(A) he was greeted warmly by the other animals.

- (B) the pack of jackals immediately recognized him.  
(C) the other animals were surprised to see him.  
(1) Only (A)                      (2) Only (B)  
(3) Only (C)                      (4) Only (B) and (C)  
(5) None of these

43. How did the jackal change his colour ?  
(1) He got himself a skin treatment  
(2) He prayed to Lord Indra to change his colour.  
(3) He wore a set of blue clothes.  
(4) He tumbled inside a tub containing blue dye.  
(5) None of these
44. What could be an appropriate title for the story ?  
(1) The foolish animals  
(2) The pack of jackals  
(3) Lord Indra, king of heavens  
(4) The blue jackal  
(5) Power of blue
45. What did the jackal do after he realized that his colour had changed ?  
(1) decided to trick the other animals in the forest.  
(2) He decided to kill himself as no-one would accept him.  
(3) He pretended to be a dog and stayed in the village.  
(4) He took a shower hoping the blue colour would run off  
(5) None of these
46. Why did the Jackal banish the pack of jackals from the forest ?  
(1) He feared they would be jealous of him.  
(2) He feared they would not accept him.  
(3) He feared they would recognize him.  
(4) He feared they would tell the Lion, the king of the forest.  
(5) None of these
47. What would happen if the animals refused to serve the jackal ?  
(1) The jackal would banish them all from the forest.  
(2) The jackal would ensure that they be punished accordingly.  
(3) Lord Indra would be very happy about their misbehaviour.  
(4) Lord Indra would destroy the forest along with all the animals.  
(5) Lord Indra would no longer be the king of heavens.
48. Why did the animals in the forest readily accept the blue jackal as their king ?  
(1) Because he was different from all the other

- (2) Because he had an answer to all their questions.  
 (3) Because he claimed he was sent by Lord Indra to look after them.  
 (4) Because the Lion who was the king of the forest was not doing a good job.  
 (5) Because the Lion had accepted him as the king.

49. The other animals in the forest discovered that their king was indeed a jackal as :

- (A) the jackal finally told them the truth about his colour.  
 (B) their king was caught howling in response to the banished pack of jackals.  
 (C) the dye faded off unexpectedly one morning.  
 (1) Only (A) (2) Only (B)  
 (3) Only (C) (4) Only (A) and (B)  
 (5) None of these

50. What was the first demand of the blue jackal ?

- (1) That he be served at all times.  
 (2) That the pack of jackals be banished from the forest.  
 (3) That he be given a grand ceremony as king.  
 (4) That the animals in the forest worship him.  
 (7) That he be excluded from all work in the forest.

**Directions (51-53) :** Choose the word which is **most nearly the SAME** in meaning as the word printed in bold as used in the passage.

51. **FIERCE**

- (1) Daring (2) Solid  
 (3) Violent (4) Trained  
 (5) Harsh

52. **PROTESTED**

- (1) Objected (2) Said  
 (3) Affirmed (4) Fought  
 (5) Thought

53. **LURE**

- (1) Reward (2) Desire  
 (3) Happiness (4) Scent  
 (5) Temptation

**Directions (54-55) :** Choose the word which is most **OPPOSITE** in meaning of the word printed in bold as used in the passage.

54. **UNEXPECTED**

- (1) Noticeable (2) Pleasant  
 (3) Ordinary (4) Original  
 (5) Usual

55. **BANISHED**

- (1) Secluded (2) Embraced  
 (3) Included (4) Loved

(5) Delivered

**Directions (56-60) :** Read each sentence to find out whether there is any grammatical error in it. The error, if any, will be in one part of the sentence. The number of that part is the answer. If there is no error, the answer is (5), i.e., 'No error'. (Ignore the errors of punctuation, if any).

56. In school (1) we have to enrolled (2) in sports (3) and music classes (4). No error (5)

57. This report (1) highlights on (2) the need for (3) further research (4). No error (5)

58. Several banks (1) are shown interest (2) in the proposed development (3) of the public sector (4). No error (5)

59. In order (1) to be successful (2) you must worked (3) very hard (4). No error (5)

60. As a child, (1) I always want to (2) have a bicycle (3) of my own (4). No error (5)

**Directions (61-65) :** Pick out the most effective word from the given words to fill in the blanks to make the sentence meaningfully complete.

61. I \_\_\_\_\_ your parents that I would take care of you.

- (1) said (2) alerted  
 (3) forced (4) promised  
 (5) asked

62. The seating arrangement makes it difficult for the students to \_\_\_\_\_ from each other.

- (1) copy (2) talk  
 (3) relate (4) complaint  
 (5) train

63. Computers are useless \_\_\_\_\_ you know how to use them.

- (1) therefore (2) if  
 (3) hence (4) should  
 (5) unless

64. We need more information before we can reach a \_\_\_\_\_.

- (1) development (2) fact  
 (3) step (4) design  
 (5) decision

65. We must have \_\_\_\_\_ that these drugs are harmless.

- (1) proof (2) signs  
 (3) notes (4) intelligence  
 (5) drawings

**Directions (66-70) :** In each questions below four words which are numbered (1), (2), (3) and (4) have been printed, of which one word may be wrongly spelt. The number of that word is the answer. If all the four words are correctly spelt, mark (5) i.e., 'All correct' as the answer.

66. (1) Lettre (2) Error  
 (3) Habitual (4) Explain  
 (5) All correct
67. (1) Pulse (2) Arrange  
 (3) Stores (4) Prudent  
 (5) All correct
68. (1) Substance (2) Holiday  
 (3) Disaster (4) Constant  
 (5) All correct
69. (1) Sense (2) Impact  
 (3) Tension (4) February  
 (5) All correct
70. (1) Memory (2) Excited  
 (3) Social (4) Foutry  
 (5) All correct

**Directions (71-80) :** In the following passage, there are blanks, each of which has been numbered. These numbers are printed below the passage and against each, five words are suggested one of the which fits the blank appropriately. Find out the most appropriate word in each case.

An idol-maker has to deliver an idol to customer. He placed it on his donkey's back and they began their journey. The idol-maker was extremely (71) at his job and this particular (72) was one of the best he had ever made. Whoever saw it stopped to bow down and (73). The donkey (74) they were bowing to him. He was enormously pleased and flattered. He did not wish to go away from the place where he was held in such high (75) and so he stopped (76).

His master coaxed him to start walking again, but he did not (77). Finally his master lifted the idol on to own head and (78) his journey. The donkey stood where he was, head held high, and feeling very happy until, he suddenly became (79) that no one was watching

him. The people were now following his master and bowing to the idol. The donkey realized his (80) and feeling ashamed of himself ran to rejoin his master.

71. (1) adventurous (2) tactful  
 (3) fond (4) skilled  
 (5) elaborate
72. (1) piece (2) imitation  
 (3) feature (4) art  
 (5) design
73. (1) appreciation (2) praises  
 (3) pray (4) meditate  
 (5) contemplate
74. (1) wished (2) knew  
 (3) enjoyed (4) thought  
 (5) said
75. (1) preference (2) esteem  
 (3) spirit (4) altitude  
 (5) favour
76. (1) steadily (2) willingly  
 (3) abruptly (4) smoothly  
 (5) quietly
77. (1) succeed (2) win  
 (3) avail (4) yield  
 (5) justify
78. (1) cancelled (2) disregarded  
 (3) began (4) resumed  
 (5) stopped
79. (1) aware (2) obvious  
 (3) tired (4) reluctant  
 (5) doubtful
80. (1) outcome (2) foolishness  
 (3) fantasy (4) behaviour  
 (5) conduct

### TEST-III : QUANTITATIVE APTITUDE

**Directions (81-95) :** What should come in place of the question mark (?) in the following questions ?

81.  $120 + 24 \times 36 \div = ?$   
 (1) 188 (2) 180  
 (3) 184 (4) 182  
 (5) None of these
82.  $6850 \div 25 + 7 - 24 = 308$   
 (1) 4 (2) 10  
 (3) 6 (4) 5  
 (5) None of these

83.  $39815 + 42305 = 122678 - ?$   
 (1) 82156 (2) 40522  
 (3) 45022 (4) 60256  
 (5) None of these
84.  $98 \times 64 - 3504 = ?$   
 (1) 2572 (2) 2768  
 (3) 2964 (4) 2732  
 (5) None of these

85.  $113698 - 105697 - 3058 = ?$

- (1) 4493 (2) 4934  
 (3) 4943 (4) 4953  
 (5) None of these

86.  $(25 \times 6000) + 150 \times 45 = ?$

- (1) 4500 (2) 50000  
 (3) 5000 (4) 450000  
 (5) None of these

87.  $3\sqrt{2197} \times 3\sqrt{729} = ?$

- (1) 117 (2) 91  
 (3) 126 (4) 99  
 (5) None of these

88.  $(6)^2 + (8)^2 + (2)^2 - (9)^2 = ?$

- (1) 215 (2) 209  
 (3) 221 (4) 211  
 (5) None of these

89.  $7008 + 24 + 6208 + 16 = ?$

- (1) 640 (2) 720  
 (3) 700 (4) 690  
 (5) None of these

90.  $\frac{3}{4}$  th of  $\frac{3}{5}$  th of  $\frac{2}{3}$  rd of  $7 = 3174$

- (1) 10550 (2) 10540  
 (3) 10580 (4) 10500  
 (5) None of these

91.  $(5)^{3 \times 8} \times (5)^{6 \times 8} \times (5)^{2 \times 8} + (5)^{7 \times 8} = (5)^{x \times 8}$

- (1) 5.4 (2) 5.2  
 (3) 5.6 (4) 5.5  
 (5) None of these

92.  $45\% \text{ of } 3204 - 48\% \text{ of } 7 = 91140$

- (1) 1050 (2) 1105  
 (3) 1150 (4) 1005  
 (5) None of these

93.  $48\% \text{ of } 350 \times \frac{3}{4} = ?$

- (1) 42 (2) 128  
 (3) 126 (4) 48  
 (5) None of these

94.  $(5436 + 2402 + 1148) + 7 = 44930$

- (1) 20 (2) 24  
 (3) 22 (4) 18  
 (5) None of these

95.  $\sqrt{1296} \times \sqrt{1764} + 7 = (39)^2$

- (1) 9 (2) 7 (3) 11  
 (4) 5 (5) None of these

96. The respective ratio of the number of boys to the number of girls studying in a school is 25:28. The total number of students studying in the school is 270. If 15 boys and 15 girls take admission in the school, what will be the new respective ratio of the boys and girls studying in the School?

- (1) 6:7 (2) 8:9  
 (3) 7:8 (4) 7:9  
 (5) None of these

97. The profit earned after selling a T-shirt for ₹ 575/- is the same as loss incurred after selling the same T-shirt for ₹ 295/-. What is the cost price of the T-shirt?

- (1) ₹ 425/- (2) ₹ 445/-  
 (3) ₹ 430/- (4) ₹ 450/-  
 (5) None of these

98. In a class of 125 students 20% of the students can dance.  $\frac{2}{5}$  th of the total number of students in the class can sing and  $\frac{2}{5}$  th of the remaining number of students

in the class are good at sports. What is the respective ratio of the number of students who can dance to the number of students who are good at sports?

- (1) 5:4 (2) 4:3  
 (3) 5:3 (4) 6:2  
 (5) None of these

99. Amrita took a loan of ₹ 50,600/- at a certain rate of simple interest for 5 years. At the end of 5 years she repayed an amount of ₹ 65,780/-. What is the rate of interest at which Amrita took the loan?

- (1) 5 p.c.p.a. (2) 4 p.c.p.a.  
 (3) 8 p.c.p.a. (4) 6 p.c.p.a.  
 (5) None of these

100. What should come in place of the question mark (?) in the following number series?

3 5 13 43 177 ? 5353

- (1) 891 (2) 713  
 (3) 885 (4) 899  
 (5) None of these

101. What approximate value should come in place of the question mark (?) in the following question?

$5040 + 33 - 45 = ?$

- (1) 115 (2) 102  
 (3) 120 (4) 108  
 (5) 125

102. The population of a town two years ago was 45,000. It increased by 12% in the first year and decreased by 15% in the second year. What was the population of the town at the end of two years ?  
 (1) 57,960 (2) 42,840  
 (3) 44,820 (4) 50,400  
 (5) None of these
103. Find the average of the following set of scores.  
 157, 348, 443, 221, 360, 795, 841, 101  
 (1) 443 (2) 368.50  
 (3) 408.25 (4) 348  
 (5) None of these
104. If an amount of Rs. 93,470 is distributed equally amongst 75 people, how much approximate amount would each person get ?  
 (1) Rs. 1,230 (2) Rs. 1,240  
 (3) Rs. 1,242 (4) Rs. 1,246  
 (5) Rs. 1,254
105. Samir scored a total of 455 marks out of 800 marks in an examination. What was his approximate percentage in the examination ?  
 (1) 60 (2) 52  
 (3) 54 (4) 62  
 (5) 57
106. A juice shop requires 35 kgs. of sugar for seven days. How many kgs. of sugar will it require for 50 days ?  
 (1) 250 kgs. (2) 150 kgs.  
 (3) 350 kgs. (4) 300 kgs.  
 (5) None of these
107. The sum of five consecutive numbers is 250. What is the difference between the sum of the smallest and the largest number and the square of the middle number ?  
 (1) 2500 (2) 2200  
 (3) 2000 (4) 2600  
 (5) None of these
108. In the following number series a wrong number is given. Find out the wrong number.  
 5800 5788 5764 5728 5660 5620 5548  
 (1) 5764 (2) 5620  
 (3) 5660 (4) 5728  
 (5) 5788
109. The difference between 46% of a number and 35% of the same number is 169.4. What is  $\frac{3}{4}$ th of that number ?  
 (1) 1055 (2) 1145  
 (3) 1065 (4) 1155  
 (5) None of these
110. The respective ratio of the length and breadth of a rectangular plot is 3 : 2. If the length of the plot is 40

metres more than its breadth, what is the perimeter of the rectangular plot ?

- (1) 200 metres (2) 400 metres  
 (3) 500 metres (4) Cannot be determined  
 (5) None of these

**Directions (111-115) :** Study the following table carefully and answer the questions given below.

**Number of Graduates and Post Graduates Living in various Towns**

| Town | Graduates | Post-Graduates |
|------|-----------|----------------|
| A    | 18,200    | 1,000          |
| B    | 28,200    | 18,000         |
| C    | 15,150    | 10,500         |
| D    | 20,200    | 16,200         |
| E    | 24,000    | 20,000         |
| F    | 16,700    | 18,400         |

111. What is the difference between the number of graduates and the number of post-graduates in town C ?  
 (1) 4650 (2) 4500  
 (3) 4560 (4) 4600  
 (5) None of these
112. What is average number of post graduates in all the towns together ?  
 (1) 16,250 (2) 15,500  
 (3) 15,200 (4) 16,000  
 (5) None of these
113. What is the respective ratio of the number of graduates from towns A and B together to the number of post graduates from towns A and E together ?  
 (1) 709 : 535 (2) 709 : 560  
 (3) 540 : 709 (4) 769 : 709  
 (5) None of these
114. What is the total number of graduates and post graduates in town A, D and F together ?  
 (1) 84500 (2) 90200  
 (3) 88500 (4) 89500  
 (5) None of these
115. The number of graduates in town F is approximately what percent of the number of post graduates in the same town ?  
 (1) 84 (2) 92 (3) 95  
 (4) 83 (5) 89
- Directions (116-120) :** What will come in the place of the question mark (?) in the following number series ?
116. 11 15 31 67 131 (?)  
 (1) 233 (2) 221  
 (3) 243 (4) 231  
 (5) None of these



117. 483 471 435 375 291 (7)

(1) 183 (2) 184

(3) 185 (4) 186

(5) None of these

118. 5 7 13 25 45 (7)

(1) 67 (2) 75

(3) 65 (4) 55

(5) None of these

119. 4 11 25 53 109 (7)

(1) 221 (2) 234

(3) 212 (4) 222

(5) None of these

120. 15 21 33 51 75 (7)

(1) 113 (2) 103

(3) 105 (4) 115

(5) None of these

## TEST-IV : REASONING ABILITY

**Directions (121-125):** Study the following information to answer the given questions :

Eight friends L, M, N, O, P, Q, R and S are sitting around a circle facing the centre. There are equal number of males and females in the group. No two females are immediate neighbours of each other. N is a male and N sits third to the right of R. O is a female and O is not an immediate neighbour of N. P sits second to the left of O. S sits fourth to the right of L and S is not an immediate neighbor of R. Q is female.

121. What is Q's position with respect to O?  
(1) Immediate right (2) Third to the right  
(3) Third to the left (4) Fourth to the left  
(5) Fifth to the right
122. Four of the following five are alike in a certain way based on their seating positions in the above arrangement and so form a group. Which is the one that does not belong to the group?  
(1) LO (2) NL (3) OP  
(4) PQ (5) MS
123. If all the eight friends are made to sit alphabetically in the clockwise direction starting from L, positions of how many will remain unchanged (excluding L)?  
(1) None (2) One  
(3) Two (4) Three  
(5) Four
124. Which of the following is true about M?  
(1) M sits third to the right of Q  
(2) M sits second to the right of L  
(3) M is a male  
(4) M sits to the immediate left of O  
(5) None of these
125. Which of the following represent the females in the group?  
(1) O, P, Q, S (2) Q, R, P, O  
(3) Q, L, M, O (4) O, M, Q, R  
(5) None of these

**Directions (126-130):** In each of the questions below, two statements are given followed by two

conclusions numbered I and II. You have to take the two statements to be true even if they seem to be at variance from the commonly known facts and then decide which of the given conclusions logically follows from the given statements disregarding commonly known facts.

Give answer (1) if only conclusion I follows.

Give answer (2) if only conclusion II follows

Give answer (3) if either conclusion I or conclusion II follows.

Give answer (5) if both conclusions I and II follow.

126. **Statements :** All purses are strings. No string is a basket.

**Conclusions :** I. No purse is a basket

II. At least some purses are baskets.

127. **Statements :** Some glasses are tablets. All machines are tablets.

**Conclusions :** I. All tablets being machines is a possibility.

II. All machines being glasses is a possibility.

128. **Statements :** Some weathers are rains. Some summers are weathers.

**Conclusions :** I. At least some summers are rains.

II. At least some weathers are summers.

129. **Statements :** All switches are shoes. Some watches are rings.

**Conclusions :** I. Some rings are shoes.

II. All rings are shoes.

130. **Statements :** All tents are cabins. All cabins are houses.

**Conclusions :** I. All tents are houses.

II. All houses are tents.

**Directions (131-135):** Study the following information to answer the given questions :

Seven friends - A, B, C, D, E, F and G are sitting in a straight line facing north, not necessarily in the same

order. E sits fourth to the left of G. Neither E nor G sits at the extreme ends. A sits third to the right of D. C sits fourth to the left of F. C does not sit at one of the extreme ends.

131. Four of the following five are alike in a certain way based on their seating positions in the above arrangement and so form a group. Which is the one that does not belong to the group?

- (1) AC (2) GB  
(3) FG (4) BA  
(5) DE

132. What is B's position with respect to E?

- (1) Second to the right (2) Third to the left  
(3) Second to the left (4) Third to the right  
(5) None of these

133. Which sits exactly in the middle of the row?

- (1) B (2) G  
(3) C (4) D  
(5) None of these

134. Which of the following represents the friends sitting at the extreme ends of the line?

- (1) B, A (2) D, C  
(3) A, F (4) D, F  
(5) None of these

135. If all the seven friends are made to sit in alphabetical order from left to right, the positions of how many will remain unchanged?

- (1) Four (2) Three  
(3) One (4) Two  
(5) None

**Directions (136-140):** In each question below is given a group of numbers/symbols followed by five combinations of letter codes numbered (1), (2), (3), (4) and (5). You have to find out which of the combinations correctly represents the group of numbers/symbols based on the following coding system and the conditions and mark the number of that combination as your answer.

| Number/Symbol | 7 | 3 | 8 | 6 | 2 | 4 | 8 | 4 | 1 | - | 2 | 3 |   |   |
|---------------|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Letter code   | S | U | P | W | L | D | K | J | X | Z | Q | T | N | F |

**Conditions:**

- I. If the first element is a symbol and the last element is a number, then the codes for both are to be interchanged.

II. If both the first and last elements are symbols, then the last element is to be coded as the code for the first element.

III. If the group of elements contains only one symbol, then that symbol is to be coded as A.

136. 45631#

- (1) ANWHQX (2) XNWHQK  
(3) XNWHQA (4) XNHWQA  
(5) KNWHQX

137. 2@754&

- (1) DASFXP (2) PZSAXD  
(3) DZSFXP (4) PZSFXP  
(5) PZSFXD

138. 3+5641

- (1) HTNWXQ (2) QANWXH  
(3) HANXWQ (4) HANWXQ  
(5) QTNWXH

139. %&2&47

- (1) LDJPSX (2) SJDPXL  
(3) SJDXPL (4) LJDPXS  
(5) SDJPSX

140. @4153+

- (1) TXQNHIT (2) ZQXNHZ  
(3) TQXNHT (4) ZXQNHIT  
(5) ZXQNHZ

**Directions (141-145):** In these questions, relationships between different elements is shown in the statements. These statements are followed by two conclusions.

Give answer (1) if only conclusion I follows.

Give answer (2) if only conclusion II follows

Give answer (3) if either conclusion I or conclusion II follows.

Give answer (5) if both conclusions I and II follow

141. Statement :  $A > L > T < R < S > H > K$

Conclusions : I.  $H > L$

II.  $K > T$

142. Statement :  $P \geq N > D \geq G < B \leq J$

Conclusions : I.  $G < P$

II.  $G < J$

143. Statement :  $Q \leq E < I > N - R \geq S$

Conclusions : I.  $E \geq S$

II.  $S \leq N$

144. Statement :  $R > S \geq Y \geq M < W > O$

Conclusions : I.  $Y < M$

II.  $O > S$

145. Statement :  $F \leq C \leq V = Z < X = U$

Conclusions : I.  $V < U$

II.  $Z < F$

Directions (146-150) : Study the following arrangement carefully and answer the questions given below :

**M I A R S 2 K 3 # T 6 L E % A F G U S H \* 5 9 J 4 D W 7 @ Q ! C N B**

146. If all the symbols are dropped from the arrangement, which of the following will be the twelfth from the left end?

- (1) F (2) G  
(3) E (4) D  
(5) None of these

147. What should come in place of the question mark (?) in the following series based on the above arrangement?

**&SK TL% G5\*7**

- (1) JD? (2) JW@  
(3) JDW (4) 94W

(5) None of these

148. Four of the following five are alike in a certain way based on their positions in the above arrangement and so form a group. Which is the one that does not belong to the group?

- (1) GFU (2) 994  
(3) R&S (4) T6@  
(5) 7W@

149. Which of the following is eighth to the right of the nineteenth from the right end of the above arrangement?

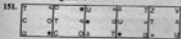
- (1) 4 (2) 3  
(3) J (4) 9  
(5) None of these

150. How many such consonants are there in the above arrangement, each of which is immediately preceded by a consonant and also immediately followed by a number?

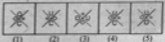
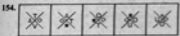
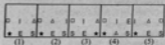
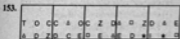
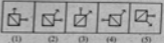
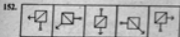
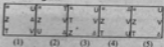
- (1) None  
(2) One  
(3) Two  
(4) Three  
(5) More than three

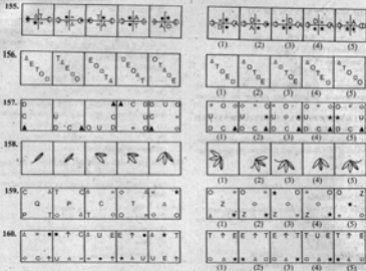
Directions (151-160) : In each of the questions given below which one of the five answer figures on the right should come after the problem figures on the left, if the sequence were continued?

**Problem Figures**



**Answer Figures**





## TEST-V : MARKETING APITUDE / COMPUTER KNOWLEDGE

161. A presentation means.....  
 (1) Display of products  
 (2) Explaining the utility of products  
 (3) A gift  
 (4) Display of Communication skills  
 (5) All of these
162. A DSA means.....  
 (1) Directly Selling Authority  
 (2) Directly Selling Agent  
 (3) Direct Selling Authority  
 (4) Direct Selling Agent  
 (5) Distributors & Selling Agencies
163. "Benchmark" means.....  
 (1) Products lined up on a bench  
 (2) Salesmen sitting on a bench  
 (3) Set standards  
 (4) Marks on a bench  
 (5) None of these
164. Value - added services means.....  
 (1) Giving full value for money  
 (2) Better value for higher price  
 (3) Costlier service  
 (4) Additional service  
 (5) All the above
165. CRM means.....  
 (1) Customer Relationship Manager  
 (2) Customer Retention Manager  
 (3) Customer Relatives Meet  
 (4) Channel Route Market  
 (5) Channel Representative Manager
166. A "Target Group" in Marketing.....  
 (1) To whom the sales should be directed  
 (2) A Group of Sellers  
 (3) A Group of Buyers  
 (4) A Group of Products  
 (5) All the above

167. The Target Group for Credit Cards is.....  
 (1) All Card holders  
 (2) All existing borrowers  
 (3) Individuals with taxable income  
 (4) All of these  
 (5) None of these
168. Bancassurance means.....  
 (1) Assurance given by banks to Loanees  
 (2) Assurance to bank with one bank  
 (3) Assurance to repay loans  
 (4) Assurance to give good service  
 (5) Selling insurance products through banks
169. Cross - selling means.....  
 (1) Selling with a cross face  
 (2) Selling to Red Cross members  
 (3) Selling to Blue Cross members  
 (4) Selling across countries  
 (5) Selling other products to existing customers
170. ATM means.....  
 (1) Any Time Marketing  
 (2) Any Time Money  
 (3) Any Time Machine  
 (4) Automatic Teller Machine  
 (5) Automatic Teller Money
171. Digital Marketing is.....  
 (1) a way of Direct Marketing  
 (2) a way of Indirect Marketing  
 (3) a strategy of the DSAs  
 (4) All of these  
 (5) None of these
172. Market segmentation helps in.....  
 (1) Identifying the target group  
 (2) Focused marketing  
 (3) Improved lead generation  
 (4) Only (1) & (2)  
 (5) All (1), (2) & (3)
173. Only one of the following is true. Find the same.  
 (1) Marketing is not required in a monopolistic situation  
 (2) Marketing is not required in Public enterprises  
 (3) Marketing depends on competitors performance  
 (4) Marketing has no role to play in production levels  
 (5) Motivated employees do not require sales incentives.
174. Price is an important factor for effective marketing. What are the other Ps ?  
 (1) Product, Promotion & Place  
 (2) Place, Persuasion & Promotion  
 (3) Pride, Person & Place  
 (4) Product, Paper & Person  
 (5) None of these
175. Advertisements are required for.....  
 (1) Boosting the production levels  
 (2) Motivating the employees  
 (3) Boosting the sales  
 (4) All of these  
 (5) None of these
176. Sales forecasting involves study of.....  
 (1) Proper selling price  
 (2) Sales planning  
 (3) Distribution outlets  
 (4) Consumer needs and demands  
 (5) All of these
177. Market Research is needed for.....  
 (1) Choosing the right sales persons  
 (2) Choosing the right products  
 (3) Making proper marketing decisions  
 (4) Deciding the sales incentives  
 (5) None of these
178. Marketing is termed as successful, when.....  
 (1) There is a rise in the number of salesmen  
 (2) There is no need for post-sales service  
 (3) There is no need to give discounts  
 (4) There is rise in sales through more clients  
 (5) Marketing is an ongoing process and hence, can never be successful.
179. Marketing in Banks is required for.....  
 (1) Getting new customers  
 (2) Retaining existing customers  
 (3) Lending  
 (4) Accepting of deposits  
 (5) All of these
180. Service Marketing is the same as.....  
 (1) Relationship Marketing  
 (2) Transaction Marketing  
 (3) Internal Marketing  
 (4) All of these  
 (5) None of these
181. A record is related to a file, as a statement is related to a —  
 (1) procedure (2) file  
 (3) program (4) data  
 (5) None of the above
182. Housing all hardware, software, storage, and processing in one site location is called —  
 (1) time-sharing  
 (2) a distributed system  
 (3) centralized processing

- (4) a host computer  
(5) None of the above
183. Several computers linked to a server to share programs and storage space  
(1) Network (2) grouping  
(3) library (4) integrated system  
(5) None of the above
184. Soft copy refers to —  
(1) printed output (2) music sounds  
(3) screen output (4) digitizing  
(5) None of the above
185. Meaningful filename helps in easy file —  
(1) Storing (2) Accessing  
(3) Identification (4) Printing  
(5) None of the above
186. LAN stands for —  
(1) Local Access Network  
(2) Local Area Network  
(3) Logical Access Network  
(4) Logical Area Network  
(5) None of the above
187. WWW stands for —  
(1) World Work Web (2) Wide Work Web  
(3) Wide World Web (4) World Wide Web  
(5) None of the above
188. Hard disk drives are considered ..... storage.  
(1) flash (2) nonvolatile  
(3) temporary (4) nonpermanent  
(5) None of these
189. A(n) ..... uses laser technology to store large amounts of information  
(1) floppy disk  
(2) compact disc read-only memory (CD-ROM)  
(3) hard disk  
(4) extended disc read-only memory (ED-ROM)  
(5) None of these
190. Storage that retains its data after the power is turned off is referred to as .....  
(1) volatile storage (2) non-volatile storage  
(3) sequential storage (4) direct storage  
(5) None of these
191. The ..... key will launch the Start button.  
(1) esc (2) shift  
(3) window (4) shortcut  
(5) None of these
192. A(n) ..... is a combination of hardware and software that facilitates the sharing of information between computing devices.  
(1) network (2) peripheral  
(3) expansion board (4) digital device  
(5) None of these
193. When sending an e-mail the ..... describes the contents of the message.  
(1) to (2) subject  
(3) contents (4) CC  
(5) None of these
194. Which of the following is an example of connectivity?  
(1) Internet (2) floppy disk  
(3) power cord (4) data  
(5) None of these
195. A Program written in a high level language is referred to as .....  
(1) source code (2) object code  
(3) machine code (4) assembly code  
(5) None of these
196. A program designed to destroy data on your computer which can travel to "infect" other computers is called a .....  
(1) disease (2) torpedo  
(3) hurricane (4) virus  
(5) None of these
197. The ..... manual tells you how to use a software program.  
(1) documentation (2) programming  
(3) user (4) technical  
(5) None of these
198. The side bar in a window or word processor that has an arrow on both ends and a box in the middle that you use your mouse to move the pages up or down.....  
(1) scroll bar (2) roll bar  
(3) page bar (4) box bar  
(5) None of these
199. A(n) ..... is a device that electronically processes data, converting it to information.  
(1) algorithm (2) computer  
(3) software (4) program  
(5) None of these
200. The place where the computer stores programs and data is called .....  
(1) Memory (2) Storehouse  
(3) Storage Unit (4) Backup  
(5) None of these