

1. As per the news paper reports Govt. of India has finally agreed to purchase advanced MRMRs for its naval forces. What are these MRMRs ?
(1) Aircrafts (2) Warships
(3) Submarines (4) Radar Systems
(5) Rocket Launchers
2. Which of the following agencies/organizations decided to cancel 122 Licences of 2G Spectrum issued by the Govt. of India to various companies and asked the Govt. to do the process afresh ?
(1) Comptroller and Auditor General of India (CAG)
(2) Supreme Court of India
(3) Telecom Regulatory Authority of India (TRAI)
(4) Confederation of Indian Industry (CII)
(5) Reserve Bank of India
3. Who among the following is the Prime Minister of a country at present and has also won the Presidential Elections held in March 2012 ? (He had been president of the country twice in the past. This will be his third term as president. He will join office in July 2012).
(1) Mohammed Waheed Hassan (Maldives)
(2) Abd - Rabba Mansour Hadi (Yeman)
(3) Daniel Ortega (Nicaragua)
(4) Vladimir Putin (Russia)
(5) None of these
4. Which of the following countries approved a new constitution of the country in a referendum through secret voting held in February 2012 ?
(1) Libya (2) Iraq
(3) Iran (4) UAE
(5) Syria
5. Which of the following countries has signed a 'Non-Aggression Pact' with Sudan ?
(1) Uganda (2) Kenya
(3) Ethiopia (4) South Africa
(5) South Sudan
6. General Clients of various banks in India can make a complaint to which of the following offices, on the issues

- related to deficiency in services which do not get resolved at banks' level ?
(1) Comptroller and Auditor General of India
(2) Attorney General of India
(3) Ombudsman
(4) Indian Audit Bureau
(5) Indian Banks' Association
7. The sensitive index of National Stock Exchange of India is popularly known as _____
(1) SENSEX (2) CRIS
(3) CSE (4) MCX
(5) Nifty
8. Who among the following Indians was conferred the prestigious "National Medal of Arts and Humanities", awarded by US President in February 2012 ?
(1) Dr. Montek Singh Ahluwalia
(2) Ms. Meira Kumar
(3) Dr. Amartya Sen
(4) Dr. D Subbarao
(5) Shri N.R. Narayan Murthy
9. The proceeds from disinvestment of various public sector undertakings are channelized into _____
(1) Technology Upgradation Fund
(2) Venture Capital Fund (NABARD)
(3) Rural Innovation Fund (NABARD)
(4) Portfolio Risk Fund (SIDBI)
(5) National Investment Fund
10. 'World Food Day' as recognised by UN is observed on which of the following dates ?
(1) 16th August (2) 16th July
(3) 16th October (4) 16th March
(5) 16th April
11. Meryl Streep who was awarded one of the Oscar Awards 2012, is a famous —
(1) Film Director (2) Actress
(3) Song writer (4) Screen play writer
(5) Costume Designer

12. Which of the following organizations has agreed to give a financial aid of US \$ 4.3 billion to India to help it in eliminating poverty ?
- (1) International Monetary Fund (IMF)
 - (2) World Bank
 - (3) Bank of Tokyo & HSBC Jointly
 - (4) Asian Development Bank (ADB)
 - (5) IMF & ADB Jointly
13. What is the Statutory Liquidity Ratio (SLR) at present ?
- (1) 20%
 - (2) 22%
 - (3) 25%
 - (4) 23%
 - (5) None of these
14. Which of the following is one of the major functions of National Bank for Agriculture and Rural Development (NABARD) ?
- (1) Provide loans to State Govt. for developing rural infrastructure
 - (2) Preparing Monetary & Credit Policy of India
 - (3) Deciding Bank Rate
 - (4) Providing Credit to Small Industrial Units
 - (5) Monitoring and Controlling functions of the Stock exchanges in India
15. India conducted a joint naval coast guard exercise Sahyog-Kaigin- XI with _____
- (1) China
 - (2) Myanmar
 - (3) Thailand
 - (4) Japan
 - (5) Bangladesh
16. Sara Errani of Italy is a sports woman. She is a famous
- (1) Chess player
 - (2) Golf player
 - (3) Lawn Tennis player
 - (4) Table Tennis player
 - (5) Badminton player
17. Which of the following films was adjudged 'Best picture' in 84th "Oscar Award" function held in February 2012 ?
- (1) The Help
 - (2) The Iron Lady
 - (3) The Artist
 - (4) The Girl with the Dragon Tattoo
 - (5) Midnight in Paris
18. What does the letter S denote in the abbreviation 'SEBI' which is the name of a regulator in financial sector in India ?
- (1) Small
 - (2) State
 - (3) Special
 - (4) Statutory
 - (5) Securities
19. A tax levied on the values that are added to goods and services by the producers at various stages of production and distribution is called _____
- (1) Excise duty
 - (2) Value Added Tax
 - (3) Goods & Service Tax
 - (4) Surcharge
 - (5) Income Tax
20. Which of the following combinations of authors and the books written by her/him is **NOT** correct ?
- (1) A tale of Two Gardens - Octavio Paz
 - (2) A suitable Boy - Vikram Seth
 - (3) Area of Darkness - V. S. Naipaul
 - (4) Malgudi Days - R. K. Narayan
 - (5) A House for Mr. Biswas - Kiran Desai
21. Which of the following terms is used in the game of cricket ?
- (1) Punch
 - (2) Deuce
 - (3) Trump
 - (4) Leg Bye
 - (5) Dribble
22. Which of the following cups/trophies is **NOT** associated with the game of Lawn Tennis ?
- (1) Davis Cup
 - (2) Merdeka Cup
 - (3) Wimbledon
 - (4) ATP Open
 - (5) Dubai open
23. Which of the following terms is used in the field of Banking & Finance ?
- (1) Double Fault
 - (2) Hit Wicket
 - (3) Atomic Number
 - (4) Dividend
 - (5) Grand Slam
24. Which of the following is the currency used in South Korea ?
- (1) Euro
 - (2) Krone
 - (3) Dinar
 - (4) Pound
 - (5) Won
25. Which of the following awards is given by the Govt. of Madhya Pradesh for excellence in the field of classical Music ?
- (1) Tansen Award
 - (2) Saraswati Samman
 - (3) Mangla Prasad Paritoshik
 - (4) Arjun Awards
 - (5) Dronacharya Award
26. Who among the following is a famous Cricket player and represents his country in international matches?
- (1) Kane Williamson
 - (2) Jbe Kruger
 - (3) Marcel Siem
 - (4) Saurav Ghosal
 - (5) Rahul Aware

27. Which of the following NOT a name of a newspaper published in India ?
 (1) Dainik Jagran (2) The Statesman
 (3) The Tribune (4) Rajasthan Patrika
 (5) South Zone
28. Which of the following cities in India is known as Electronic city of India ?
 (1) Mumbai (2) Kolkata
 (3) Bangalore (4) Hyderabad
 (5) New Delhi
29. Which of the following awards is given by the Govt. of India ?
 (1) Kalidas Samman
 (2) Rajiv Gandhi Khel Ratna Award
 (3) Kalinga Award
 (4) Saraswati Samman
 (5) Kabeer Samman
30. The second Green Revolution planned for North Eastern states is based on production of which of the following crops ?
 (1) Paddy (2) Wheat
 (3) Banana (4) Pulses
 (5) Vegetables
31. Which of the following schemes was launched by the Govt. of India for school children ?
 (1) Mid Day Meal (2) MGNREGA
 (3) RAY (4) Look East
 (5) Swavlamban
32. What is the Position of Indian team at the 21st Sultan Azlan Shah Cup Hockey Tournament 2012 ?
 (1) First (2) Second
 (3) Third (4) Fourth
 (5) Fifth
33. Name the company which has developed a vaccine for dengue ?
 (1) Sanofi (2) Ranbaxy
 (3) Merck (4) Franke Medical Ltd.
 (5) Medi Lexicon International
34. Who will be the opponent of Barack Obama in the General elections in US later in November 2012 ?
 (1) George Bush (2) Gary Johnson
 (3) Jill Stein (4) Mitt Romney
 (5) None of these
35. Which social bookmarking site unveiled new logo, 6 years since its launch ?
 (1) Orkut (2) Twitter
 (3) Facebook (4) LinkedIn
 (5) None of these
36. Which Asian country's central bank cut its interest rates by 25 basis points, being its first cut since the 2008-09 financial crisis ?
 (1) India (2) Japan
 (3) China (4) Pakistan
 (5) Sri-Lanka
37. Who is named as an Event Ambassador for 2012 World Twenty 20 ?
 (1) Sachin Tendulkar (2) Kumar Sangakkara
 (3) Santhi Jaysurya (4) Lasith Malinga
 (5) Suresh Raina
38. What value of money will be pumped in the market on June 12th 2012 by buying Government securities to ease the liquidity situation by RBI ?
 (1) ₹ 11,000 crores (2) ₹ 12,000 crores
 (3) ₹ 13,000 crores (4) ₹ 14,000 crores
 (5) ₹ 15,000 crores
39. Which country won the First Gold medal of the London Olympics 2012 ?
 (1) Britain (2) USA
 (3) China (4) Russia
 (5) Jamaica
40. Who is appointed as the Brand Ambassador of TVS Motors ?
 (1) Atushka Sharma (2) Priyanka Chopra
 (3) Vanya Mishra (4) Sonakshi Sinha
 (5) Sonam Kapoor

TEST-II : GENERAL ENGLISH

Direction (41-55) : Read the following passage carefully and answer the questions given below it. Certain words/phrases have been printed in **bold** to help you locate them while answering some of the questions.

Once upon a time, there lived a Lion in a forest. A Jackal, a Crow and a Wolf had developed friendship with him. However, all the three had a selfish motive behind this so-called friendship. They knew that the Lion was the King of the forest and friendship with such a fierce

creature would always help them. To meet their selfish ends, they started obeying and were always at the service of the Lion.

They didn't have to make any efforts to search for their food, as the Lion gave his leftover meals to them. Moreover, they became powerful as they were next to the King of the forest. One day, a Camel, who came from some distant land, lost his way and entered the same forest where these friends lived. In the meantime, these three friends happened to pass the

same way that the Camel was wandering. When they saw the Camel, they realized that he did not belong to their forest. The Jackal suggested to his other two friends, "Let's kill and eat him." The Wolf replied, "It is a big animal. We cannot kill him like this. I think, we should first inform our King about this Camel." The Crow agreed with the Wolf's idea. All of them went to meet the Lion.

On reaching the Lion's den, the Jackal approached the Lion and said, "Your Majesty, an unknown Camel has dared to enter your kingdom without your consent. Let's kill him we could make a nice meal." The Lion roared loudly on hearing this and said, "What are you saying? The Camel has come for refuge in my kingdom. It is unethical to kill him. We should provide him the best shelter. Go and bring him to me." All of them were dispirited to hear these words from the King. They unwillingly went to the Camel and told him about the Lion's desire to meet him. The Camel was scared about the strange offer. He thought that his end had come and in a little while he would become the Lion's meal. As he couldn't even escape, he decided to meet the Lion. The selfish friends escorted the Camel to the Lion's den. The Lion welcomed the Camel warmly and assured him of a safe stay in the forest. The Camel was totally **amazed** to hear the Lion's words. He happily started living with the Jackal, the Crow and the Wolf.

One day, when the Lion was hunting for food, he had a struggle with a mighty Elephant. The Lion was badly injured in the struggle and became incapable of hunting for his food. Thus the Lion had to sustain without food for days. Due to this, his friends too had to go hungry for day as they totally depended on the Lion's kill for their food. But the Camel was satisfied grazing around in the forest.

All the three friends were **worried** and discussed the matter among them. As the Jackal, the Crow and the Wolf had set their evil eyes on the camel they met once again and devised a plan to kill the Camel. They went to the Camel and said, "Dear Friend, you know our King has not eaten anything for many days now. He is unable to hunt due to his wounds and sickness. Under such circumstances, it becomes our duty to sacrifice ourselves to save the life of our king. Come with us, we will offer our bodies as food for him." The Camel didn't understand their plan, but **innocently** nodded in favour of it. All of them approached the Lion's den.

First of all, the Crow came forward and said, "Your Majesty, I can't see you like this. So please eat me." The Lion replied, "I would prefer to die than to perform such a sinful deed." Then, the Jackal came forward and said, "Your Majesty, Crow's body is too small for your appetite. I offer myself to you, as it is my duty to save your life." The Lion politely rejected the offer. As per the plan,

now it was the Wolf's turn to offer himself to the King. So, the Wolf came forward and said, "Your Majesty, Jackal is quite small to **gratify** your hunger. I offer myself for this kind job. Please kill me and appease your hunger." But the Lion didn't kill any of them, the camel, was watching the whole scene felt reassured of his safety and also decided to go forward and complete the formality. He marched forward and said, "Your Majesty, why don't you kill me? You are my friend. Please allow me to offer you my body." The Lion found the offer quite **appropriate** as the Camel himself had offered his body for food. The Lion attacked the Camel at once, ripped open his body and tore him into pieces. The Lion and his friends feasted on the poor Camel for days together.

41. Why would the Lion not hunt anymore?
 - (1) He had become lazy as his friends had provided him with food all the time
 - (2) There were no animals left in the forest besides his friends
 - (3) He had injured himself badly in a fight with an elephant
 - (4) He was too old and his bones were weak
 - (5) None of these
42. Why were the Jackal, the Crow and the Wolf, friends with the Lion?
 - (1) As they got food easily and were also powerful in the Lion's presence
 - (2) As the Lion was really weak and they could take over the Kingship soon
 - (3) As they loved to hunt along with the Lion and he taught them new tricks every time
 - (4) As there was no other powerful animal in the forest
 - (5) As they were scared of the Lion and had no other alternative
43. Why had the Camel come to the forest in the first place?
 - (1) He wanted to meet the Lion
 - (2) He was starving and was looking for food
 - (3) He was in search of friends
 - (4) He was lost
 - (5) None of these
44. Why did the Camel feel afraid when the Lion desired to meet him?
 - (1) He had breached the Lion's secure forest and was sure to be punished
 - (2) He felt that the Lion would eat him
 - (3) He knew that the Lion would ask him to fight with the Elephant
 - (4) The three friends had told him that the Lion wanted to arrest him
 - (5) None of these
45. Which of the following can definitely be said about the Camel in the story?
 - (A) He was fierce
 - (B) He was young

(C) He was trusting

- (1) Only A (2) Only A and C
(3) All (A, B and C) (4) Only C
(5) Only B and C

46. How did the Jackal, the Crow and the Wolf finally manage to eat the Camel ?

- (1) They tricked him into offering his body to the Lion
(2) They poisoned him
(3) They requested him to be their meal
(4) They killed him as soon as they saw him in the forest
(5) They forced the Lion to eat him

47. What made the Camel offer his body to the Lion ?

- (1) He felt very sorry for the Lion as he had grown thin and weak
(2) He wanted to end his own life
(3) He knew that the Lion would die on consuming him
(4) The Camel would rather have his body eaten by his friend the Lion than an unknown Elephant
(5) Since the Lion had rejected the other friends bodies the Camel was sure that the Lion would not eat him as well

48. Which of the following **cannot** be said about the Jackal, the Crow and the Wolf ?

- (A) They were sensitive (B) They were selfish
(C) They were cunning
(1) Only B (2) Only C
(3) Only A (4) Only B and C
(5) Only A and C

49. Which of the following can be the most appropriate title for the story ?

- (1) The Old Lion
(2) The Mighty Elephant
(3) The Selfish Camel and the Brave Friends
(4) The Lion and the Forest
(5) The Shrewd Friends and the Innocent Camel

50. What reason did the Lion give for not eating the Crow ?

- (1) He would prefer to eat the Camel
(2) It was wrong to eat friends
(3) The crow was too tiny to be eaten
(4) The Crow was not good to taste
(5) He wanted to eat the Fox instead

Direction (51-53) : Choose the word/group of words which is **most similar** in meaning to the word/group of words printed in **bold** as used in the passage.

51. **GRATIFY**

- (1) delight (2) humour
(3) grateful (4) please
(5) satisfy

52. **AMAZED**

- (1) surprised (2) emotional
(3) appalled (4) scared
(5) troubled

53. **WORRIED**

- (1) angry (2) concerned
(3) relaxed (4) annoyed
(5) confused

Direction (54-55) : Choose the word/group of words which is **most opposite** in meaning to the word/group of words printed in **bold** as used in the passage.

54. **APPROPRIATE**

- (1) unique (2) harmful
(3) proper (4) unsuitable
(5) vicious

55. **INNOCENTLY**

- (1) knowingly (2) offensively
(3) secretly (4) lovingly
(5) blissfully

Direction (56-60) : Which of the phrases (1) (2), (3) and (4) given below each sentence should replace the phrase printed in **bold** in the sentence to make it grammatically correct ? If the sentence is correct as it is given and no correction is required, mark (5) as the answer.

56. The jail is in the news again with the **finding** of a pistol and some bullets.

- (1) to finding (2) with find
(3) finding (4) on found
(5) No correction required

57. Work at all the court complexes was paralyzed as lawyers went on a **day-long strike** as a mark of protest.

- (1) for a one day strike (2) for a strike
(3) on a day's long strike (4) on a day-long striking
(5) No correction required

58. **Emotions rang high** as both families were taken to the police station last night.

- (1) Emotions went higher
(2) Emotion became high
(3) Emotionally high
(4) Emotions ran high
(5) No correction required

59. People living downstream would get 15-20 minutes to **run for their life** if the dam bursts.

- (1) run for their lives (2) run at their life
(3) run after their lives (4) run for life
(5) No correction required

60. The minister also claimed that all the formalities had been completed and it would be implemented in **immediate effects**.

- (1) immediately in affect
(2) with immediate effect
(3) to immediate affect
(4) immediately with effects
(5) No correction required

Directions (61-65): In each question below a sentence with four words printed in **bold** type is given. These are numbered as (1), (2), (3) and (4). One of these four words printed in **bold** may either be misspelt or inappropriate in the context of the sentence. Find out the word which is wrongly spelt or inappropriate if any. The number of that word is your answer. If all the words printed in **bold** are correctly spelt and also appropriate in the context of the sentence, mark (5) i.e., 'All Correct' as your answer.

61. From the **ases**(1) of the **devastating**(2) war, Germany has **emerged**(3) as a **powerful**(4) nation. All Correct (5)
62. The **peon**(1) has **met**(2) with an **accident**(3) while **acrossing**(4) the road. All Correct (5)
63. He was a **relentless**(1) crusader **against**(2) feudalism and **colonialism**(3) in the pre **independence**(4) era. All Correct (5)
64. After **several**(1) years of political **turmoil**(2), the state has **finally**(3) gained **stable**(4). All Correct (5)
65. **Fake**(1) and **fabricated**(2) cases were publicised to **turinish**(3) his political **image**(4). All Correct (5)

Direction (66-70): Read each sentence to find out whether there is any grammatical error in it. The error, if any, will be in one part of the sentence. The number of that part is the answer. If there is no error, the answer is (5) i.e., 'No Error'. (Ignore the errors of punctuation if any)

66. You should think that (1) of all the possibilities (2) before you take (3) any decision. (4) No Error (5)
67. He was too tired that (1) he could not cross (2) the street even with (3) the help of a porter. (4) No Error (5)
68. Your desire to (1) meet the President (2) without prior (3) appointment can not be fulfil.(4) No Error (5)
69. Whenever a man attains fame, (1) his person qualities are (2) imitated by others who (3) are close to him. (4) No Error (5)
70. Rivers, mountains and deep forests (1) are the places (2) mostly like by (3) people living in urban areas. (4) No Error (5)

Directions (71-80): In the following passage there are blanks, each of which has been numbered. These numbers are printed below the passage and against each, five words are suggested, one of the which fits the blank appropriately. Find out the appropriate word in each case. Clement Atlee became the Prime Minister of England after the Second World War. Winston Churchill who

had successfully (71) England and the allies to victory over Hitler was now rejected by the English people at the hustings. Labour Party was (72) to power and Atlee became the Prime Minister. One of his memorable tasks was that he was (73) in granting India its freedom. Atlee was born in a well-to-do (74) but he always had (75) for the poor and the down-trodden. He is known for keeping (76) and cooperation among his cabinet colleagues. Not that there were no differences of opinion (77) his cabinet members, but Atlee, by is (78) nature and positive approach, always managed to keep them together and had control over them. (79) being sympathetic to the cause of India, and granting India freedom, he (80) many a constructive activity for his country too, like nationalization of some industries, and starting national health Scheme.

71. (1) isolated (2) established
(3) conquered (4) marginalized
(5) led
72. (1) averse (2) close
(3) swept (4) used
(5) immune
73. (1) interested (2) instrumental
(3) eager (4) reluctant
(5) particular
74. (1) class (2) origin
(3) country (4) family
(5) community
75. (1) concern (2) reverence
(3) apathy (4) jobs
(5) indifference
76. (1) assistance (2) conviction
(3) harmony (4) faith
(5) conflict
77. (1) among (2) within
(3) between (4) from
(5) with
78. (1) withdrawing (2) gentle
(3) stubborn (4) aggressive
(5) docile
79. (1) Although (2) without
(3) He (4) beside
(5) after
80. (1) demonstrated (2) imitated
(3) bypassed (4) observation
(5) did

103. A truck covers a certain distance in 6 hours at the speed of 55 kms/hr. What is the average speed of a car which travels a distance of 180 kms more than the truck in the same time?

- (1) 85 kms/hr (2) 72 kms/hr
(3) 90 kms/hr (4) 88 kms/hr
(5) None of these

104. What is the least number to be added to 5600 to make it a perfect square?

- (1) 61 (2) 25 (3) 142
(4) 124 (5) None of these

105. The sum of 18% of a number and 6% of the same number is 492. What is 12% of that number?

- (1) 234 (2) 242 (3) 256
(4) 264 (5) None of these

106. 6 women alone can complete a piece of work in 12 days, whereas 6 children alone take 48 days to complete the same piece of work. How many days will 6 women and 24 children together take to complete the piece of work?

- (1) 6 (2) 10 (3) 8
(4) 4 (5) None of these

107. There are 460 employees in organization. Out of which 45% got promoted. How many employees got promoted?

- (1) 173 (2) 182 (3) 197
(4) 201 (5) None of these

108. In an examination it is required to get 65% of the aggregate marks to pass. A student gets 522 marks and is declared failed by 7% marks. What are the maximum aggregate marks a student can get?

- (1) 850 (2) 780
(3) 900 (4) cannot be determined
(5) None of these

109. Nishal sold an item for ₹ 6,400/- and incurred a loss of 20%. At what price should he have sold the item to have gained a profit of 20%?

- (1) ₹ 7,800/- (2) ₹ 9,600/-
(3) ₹ 8,750/- (4) Cannot be determined
(5) None of these

110. What would be the area of a circle whose diameter is 154 cms?

- (1) 19402 sq. cms (2) 17688 sq. cms
(3) 18634 sq. cms (4) 16834 sq. cms
(5) None of these

Directions (111-115): What will come in place of the question mark (?) in the following number series?

111. 8 33 53 68 78 (?)
(1) 85 (2) 81 (3) 87
(4) 84 (5) None of these

112. 6 10 18 34 66 (?)
(1) 130 (2) 118 (3) 98
(4) 124 (5) None of these

113. 320 239 190 165 156 (?)
(1) 153 (2) 148 (3) 147
(4) 155 (5) None of these

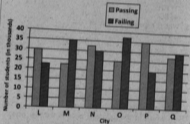
114. 5 6 14 45 184 (?)
(1) 1110 (2) 741
(3) 885 (4) 1236
(5) 925

115. 180 181 208 333 676 (?)
(1) 1676 (2) 1019
(3) 757 (4) 1405
(5) 1188

Directions (116-120): Study the following graph carefully to answer the questions that follow:

Number of students (number in thousands) passing and failing in an entrance exam from six different cities

*The total number of students in each city comprises the number of students passing and the number of students failing in the entrance exam.



116. What is the respective ratio of number of students passing in the entrance exam from city M to those passing from City Q?

- (1) 11:7 (2) 9:11
(3) 7:12 (4) 9:5
(5) None of these

117. Number of students passing in the examination from city O is approximately what percent of the total number of students pass in the examination from all cities together?

- (1) 4 (2) 26 (3) 21
(4) 9 (5) 14

118. Number of students failing in the entrance exam from city P is what percent of the total number of students from that City? (rounded off to two digits after decimal)

- (1) 29.75 (2) 32.48
(3) 36.36 (4) 27.19
(5) None of these

119. What is the total number of students failing in the entrance exam from all the cities together?
- (1) 175000 (2) 16800
(3) 217500 (4) 168000
(5) None of these

120. What is the average number of students failing in the examination from cities L and M together?
- (1) 22570 (2) 20180
(3) 21650 (4) 28750
(5) None of these

TEST-IV : REASONING ABILITY

Directions (121-125) : Study the following information carefully and answer the questions given below :

A, B, C, D, E, F, G and H are sitting around a circle facing the centre. B is fourth to the right of A who is second to the right of H. C is fourth to the left of H. E is second to the right of G who is not an immediate neighbor of either B or H. D is not an immediate neighbor of A.

121. Four of the following five are alike in a certain way based on the above seating arrangement and so form a group. Which is the one that **does not** belong to that group.
- (1) BH (2) AC (3) GA
(4) FG (5) DF
122. Who is fourth to the right of G?
- (1) D (2) B (3) H
(4) A (5) None of these
123. Which of the following pairs represents are immediate neighbours of B?
- (1) DE (2) DH (3) AH
(4) CD (5) Data inadequate
124. Who is second to the right of H?
- (1) G (2) B (3) A
(4) Data inadequate (5) None of these
125. In which of the following pairs is the first person sitting to the left of the second person?
- (1) DB (2) DH (3) BF
(4) CB (5) Data inadequate

Directions (126-130) : Study the following arrangement carefully and answer the questions given below :

P 7 E S J Q 8 1 N @ T F I A K R 2 © D % H 6 W
3 5 Z U 4 9

126. How many such vowels are there in the above arrangement, each of which is immediately preceded by a number and immediately followed by a symbol?
- (1) None (2) One
(3) Two (4) Three
(5) Four
127. How many such numbers are there in the above arrangement, each of which is immediately preceded by a symbol and immediately followed by a number?
- (1) None (2) One
(3) Two (4) Three
(5) Four

128. Which of the following is the fifth to the left of the twelfth to the left of H?
- (1) S (2) E (3) @
(4) J (5) None of these
129. What should come in place of the question mark (?) in the following series based on the above arrangement?
- P E J I @ F K 2 D ?
- (1) W 5 U (2) 8 3 U
(3) 8 3 Z (4) 8 W 5
(5) None of these
130. If all the symbols are dropped from the above arrangement, which of the following will be in fourteenth from the left end?
- (1) A (2) K (3) I
(4) R (5) None of these

Directions (131-135) : In each of the questions below are given three statements followed by two conclusions numbered I & II. You have to take the given statements to be true even if seem to be at variance from commonly known facts. Read all the conclusions and then decide which of the given conclusions logically follows from the given statements disregarding commonly known facts.

Give answer (1) if **only** Conclusion I follows.
Give answer (2) if **only** Conclusion II follows.
Give answer (3) if **either** Conclusion I or II follows.
Give answer (4) if **neither** Conclusion I nor II follows.
Give answer (5) if **both** Conclusions I and II follows.

131. **Statements :** All desks are tables.
Some tables are tents.
All tents are papers.
- Conclusions :** I. Some papers are tables.
II. Some papers are desks.
132. **Statements :** All calculators are watches.
All watches are shirts.
All shirts are trousers.
- Conclusions :** I. Some trousers are watches.
II. Some shirts are calculators.
133. **Statements :** All chairs are calendars.
No calendar is flower.
Some flowers are buildings.
- Conclusions :** I. Some buildings are chairs.
II. No flower is chair.

134. **Statements :** All statements are curtains.
All curtains are tables.
Some tables are dishes.

Conclusions : I. Some tables are rooms.
II. Some dishes are curtains.

135. **Statements :** Some forests are horses.
Some horses are tigers.
Some tigers are bullocks.

Conclusions : I. Some bullocks are horses
II. No bullock is horse.

Directions (136-140) : In the following questions, the symbols $\&$, \odot , $\%$, $\$$ and $\@$ are used with the following meaning as illustrated below :

'P \odot Q' means 'P is neither smaller than nor greater than Q'.

'P $\#$ Q' means 'P is neither greater than nor equal to Q'.

'P $\$$ Q' means 'P is neither smaller than nor equal to Q'.

'P $\@$ Q' means 'P is either greater than or equal to Q'.

'P $\%$ Q' means 'P is either smaller than or equal to Q'.

Now in each of the following questions assuming the given statements to be true, find which of the conclusions I and II given below them is/are definitely true and give your answer accordingly.

Give answer (1) if **only** Conclusion I is true.

Give answer (2) if **only** Conclusion II is true.

Give answer (3) if **either** Conclusion I or II is true.

Give answer (4) if **neither** Conclusion I nor II is true.

Give answer (5) if **both** Conclusions I and II are true.

136. **Statements :** M $\$$ K, K $\@$ F, F $\% N$

Conclusions : I. F $\#$ M

II. N \odot K

137. **Statements :** H $\@$ F, F $\#$ T, T $\$$ K

Conclusions : I. K $\#$ F

II. T $\$$ H

138. **Statements :** N $\#$ Y, Y \odot T, T $\@$ D

Conclusions : I. D $\#$ Y

II. T $\@$ N

139. **Statements :** V $\@$ D, D $\$$ R, R $\#$ F

Conclusions : I. F $\$$ D

II. R $\#$ V

140. **Statements :** F $\% H$, H $\# K$, K $\odot D$

Conclusions : I. D $\$$ H

II. F $\# K$

Direction (141-145) : Study the following information to answer the given questions :

In a certain code 'ge ji zo' means 'had horrible dream'; 'lit zo pit' means 'realize your dream' and 'ge ze pat ze' means 'very very horrible experience'.

141. Which of the following is the code of 'your' ?

(1) lit (2) zo

(3) pit

(5) None of these

(4) Cannot be determined

142. 'ji ze pit lit' may represent ?

(1) very horrible you realize

(2) you had realize your

(3) had realize your very

(4) your very realize dream

(5) your very very had

143. 'dream had horrible experience, can be code as—

(1) zo ge ji ze (2) pat ge zo ji

(3) zo ji ge pit (4) Cannot be determined

(5) None of these

144. Which of the following is the code of 'very' ?

(1) ge (2) pat

(3) ze (4) Cannot be determined

(5) None of these

145. Which of the following is the code of 'had' ?

(1) ge (2) ji

(3) zo (4) Cannot be determined

(5) None of these

Directions (146-150) : Study the following information to answer the given questions :

Seven friends P, Q, R, S, T, W and X are sitting in a straight line facing the north not necessarily in the same order. R is second to the left of X. S is second to the right of W. Q is second to the right of P. S is second to the left of T. Q is an immediate neighbour of S. P is not an immediate neighbour of S.

146. Who amongst the following is sitting exactly between W and S ?

(1) Q

(2) P (3) T

(4) X

(5) None of these

147. Who amongst the following is sitting in the middle of the straight line ?

(1) W

(2) T (3) S

(4) X

(5) None of these

148. Four of the following pairs of people are alike in a certain way based on their positions in the arrangement given above and so form a group. Which one of the following pairs of people **does not** belong to that group ?

(1) PQ

(2) QW (3) RX

(4) ST

(5) WS

149. If all the seven are made to sit in alphabetical order, starting from left to right the positions of how many people will not change ?

(1) One

(2) Two (3) Three

(4) Four

(5) More than four

150. Who amongst the following is sitting to the immediate left of X ?

(1) T

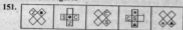
(2) R (3) Q

(4) S

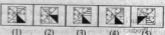
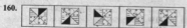
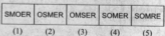
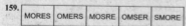
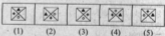
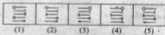
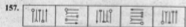
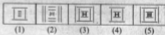
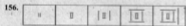
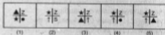
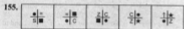
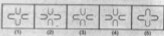
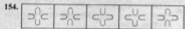
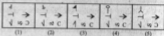
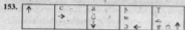
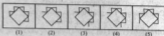
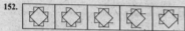
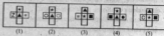
(5) None of these

Directions (151-160): In each of the questions given below which one of the answer figures on the right should come after the problem figures on the left, if the sequence were continued?

Problem Figures



Answer Figures



- 161.** Marketing is the function of—
(1) Sales persons
(2) Production Department
(3) Planning Department
(4) Team leaders
(5) A collective function of all staff
- 162.** Service Marketing is resorted to in—
(1) All manufacturing companies
(2) All production houses
(3) Export units
(4) Insurance companies and banks
(5) All of these
- 163.** Market share refers to—
(1) Share market prices
(2) Price fluctuation in the market
(3) Share issue floated by the company
(4) Share of wallet
(5) Share of business of the company as compared to peers
- 164.** Service Marketing is the same as—
(1) Internet marketing
(2) Telemarketing
(3) Internal Marketing
(4) Relationship Marketing
(5) All of these
- 165.** Current Accounts can be freely opened by
Find the incorrect answer.
(1) All NRIs
(2) All businessmen
(3) Government departments
(4) Firms and Companies
(5) HUFs
- 166.** Buyer Resistance can be overcome by—
(1) Cordial relation between buyer and seller
(2) Good negotiation
(3) Persuasive communication
(4) Good after sales service
(5) All of these
- 167.** Market segmentation helps to determine—
(1) Target groups
(2) Sale price
(3) Profit levels
(4) Product life cycle
(5) All of these
- 168.** The best promotional tool in any marketing is—
(1) e-promotion
(2) Public Relations
(3) Viral marketing
(4) Word of mouth publicity
(5) Advertisements
- 169.** Find the correct sentence.
(1) Higher the price, higher are the sales
(2) More sales persons lead to more sales
(3) Mission statement is part of a Market Plan
(4) Better sales incentives means better performance
(5) All customers are profitable customers
- 170.** Good marketing strategy envisages good and proper—
(1) Product development
(2) Promotion and Distribution
(3) Pricing
(4) Relationship management
(5) All of these
- 171.** Situation Analysis is useful for—
(1) SWOT Analysis
(2) Analysis of Sales person's performances
(3) Analysis of capital markets
(4) All of these
(5) None of these
- 172.** Advertisements are not required in—
(1) Public Sector banks
(2) Private Sector banks
(3) Government concerns
(4) Profit making companies
(5) None of these
- 173.** Sources of Sales Leads are—
(1) Data Mining
(2) Market Research
(3) Media Outlets
(4) Promotional Programs
(5) All of these
- 174.** One of the methods for Market Monitoring is—
(1) to watch TV serials
(2) to discuss with other sales persons
(3) to monitor media outlets
(4) All of these
(5) None of these

175. Market Expansion means—
- (1) hiring more staff
 - (2) firing more staff
 - (3) buying more products
 - (4) buying more companies
 - (5) None of these
176. Effective marketing helps in—
- (1) developing new products
 - (2) creating a competitive environment
 - (3) building demand for products
 - (4) All of these
 - (5) None of these
177. Service after sale is not the function of—
- (1) Marketing staff
 - (2) Seller
 - (3) Director of the company
 - (4) Employees of the company
 - (5) All of the above are wrong
178. If done through.....the rural marketing would be more effective.
- (1) fairs
 - (2) village fairs
 - (3) door to door campaign
 - (4) All of these
 - (5) None of these
179. A good seller should have the following quality/ qualities ?
- (1) Devotion to the work
 - (2) Submissive
 - (3) Sympathy
 - (4) All of these
 - (5) None of these
180. The rural marketing is not required because—
- (1) rural people do not understand marketing
 - (2) its not practical from the cost point of view
 - (3) it is sheer wastage of time
 - (4) All are correct
 - (5) None of these
181. provides process and memory management services that allow two or more tasks, jobs, or programs to run simultaneously.
- (1) Multitasking
 - (2) Multithreading
 - (3) Multiprocessing
 - (4) Multicomputing
 - (5) None of these

182. A device that connects to a network without the use of cables is said to be
- (1) Distributed
 - (2) wireless
 - (3) centralized
 - (4) open source
 - (5) scattered
183. Which of the following is not true?
- (1) Chatting is like e-mail
 - (2) Chatting can only be done with a single person
 - (3) Chatting can involve multiple persons
 - (4) Chatting is an electronic dialogue
 - (5) None of these
184. To make the numeric pad act as directional arrows, you press the key.
- (1) num lock
 - (2) caps lock
 - (3) arrow lock
 - (4) shift
 - (5) None of these
185. The primary goal of a computer system is to turn data into
- (1) ideas
 - (2) suggestions
 - (3) information
 - (4) reports
 - (5) pictures
186. To keep files organized, related documents are often stored in (also called directories) located on the storage medium.
- (1) indexes
 - (2) labels
 - (3) folders
 - (4) programs
 - (5) home pages
187. The computer abbreviation KB usually means
- (1) Key Block
 - (2) Kernel Boot
 - (3) Kilo Byte
 - (4) Kit Bit
 - (5) None of these
188. If you open a menu and then decide you don't want to select an option after all, click the menu title again or press the key to close the menu.
- (1) Shift
 - (2) Tab
 - (3) F1
 - (4) Esc
 - (5) None of these

189. is a type of high-speed memory that a processor can access more rapidly than RAM.
- (1) Cache memory
 - (2) Magnetic storage
 - (3) Read-only memory (ROM)
 - (4) Solid state storage
 - (5) None of these
190. To contact people using the Internet, you most often use their
- (1) domain names
 - (2) e-mail addresses
 - (3) usernames
 - (4) passwords
 - (5) None of these
191. The trend of digital electronic devices becoming smaller and increasingly powerful has fully supported the move to an increasingly workforce.
- (1) desktop
 - (2) intelligent
 - (3) server
 - (4) mobile
 - (5) None of these
192. hard drives are permanently located inside the system unit and are not designed to be removed, unless they need to be repaired or replaced.
- (1) Static
 - (2) Internal
 - (3) External
 - (4) Remove
 - (5) None of these
193. A barcode is a/an code that represents data with bars of varying widths or heights.
- (1) read/write
 - (2) magnetic
 - (3) optical
 - (4) laser
 - (5) None of these
194. The Internet allows you to
- (1) send electronic mail
 - (2) view Web pages
 - (3) connect to servers all around the world
 - (4) All of the above
 - (5) None of these
195. The name that the User gives to a document is referred to as
- (1) name given
 - (2) document given
 - (3) file name
 - (4) document identity
 - (5) none of these
196. Editing a document consists of reading through the document you've created, then
- (1) correcting your errors
 - (2) printing it
 - (3) saving it
 - (4) deleting it
 - (5) None of these
197. Which of the following controls the manner of interaction between the user and the operating system?
- (1) User interface
 - (2) Language translator
 - (3) Platform
 - (4) Screen saver
 - (5) None of these
198. What type of software is most useful for the creation of brochures, posters, and newsletters?
- (1) Spreadsheet software
 - (2) Web authoring software
 - (3) Multimedia authoring software
 - (4) Desktop publishing software
 - (5) None of these
199. The quickest and easiest way in MS-Word, to locate a particular word or phrase in a document is to use the command.
- (1) Replace
 - (2) Find
 - (3) Lookup
 - (4) Search
 - (5) None of these
200. One or more defects or problems that prevent the software from working as intended or working at all is a (n)
- (1) bug
 - (2) bot
 - (3) programming language
 - (4) fuzzy logic
 - (5) None of these