



ST. XAVIER'S SENIOR SECONDARY SCHOOL, DELHI - 110 054
Annual Examination in **ENTREPRENEURSHIP**

Std. 11
3-3-2018

Time : 3 hrs.
Max. Marks : 70

General Instructions:

- i) All questions are compulsory.
- ii) Attempt all parts of the question together.
- iii) Marks are allotted against each question.
- iv) Neatness is a must.

1. State any two commercial functions of an entrepreneur. 1 mark
2. What is meant by 'Feasibility Study'? 1 mark
3. 'Start ups can't be financed with debt'. Do you agree? Why or why not? 1 mark
4. What was the traditional concept of market? 1 mark
5. How entrepreneurship leads to social benefits? 1 mark
6. How can a business idea be generated? (Any one point). 1 mark
7. Why is finance required for business? 3 marks
8. What are insurable risks? Explain with examples. 3 marks
9. 'Human Beings require respect and safety in the society'. Explain the safety and esteem needs in Maslow's Hierarchy of Needs Theory. 3 marks
10. Explain briefly Social and Economic barriers to entrepreneurship. 3 marks
11. Why do you think the role of family is important in an entrepreneurship's life? 3 marks
12. State whether the following require small or large working capital. Give reasons also. 4 marks
 - i) Selling fruit juices at the street.
 - ii) Dealing in stainless steal wares.
 - iii) Automobile company.
 - iv) A tailor's shop.
13. Manohar is engaged in doing a business of selling steel flasks. He buys flasks from wholesale dealer where the price of each flask is Rs.350/-. He buys 200 such flasks. The sales made by him in the month of January were 160 flasks at a price of Rs. 900/-per flask. He paid Rs.3,000 as electricity charge of his shop. Prepare his income statement. 4 marks
14. Who are Trailblazers and Authoritarians? 4 marks
15. 'Natural Factors and Political factors are external factors which give rise to business risk.' Explain. 4 marks
16. 'Business Organizations must not neither employ less fixed capital nor should they have excess fixed capital. What factors should the firms keep in mind to make decisions regarding their Fixed Capital requirement? 5 marks

17. M/s Singhla Enterprises runs a departmental store, has the following transactions. You are required to make their Cash register with cash and bank columns.
- i) On 1st April'18, Cash balance was Rs.15,000 and Rs. 6,000 as bank balance.
 - ii) On 4th April'18, Cash sales of Rs. 3,000 was made.
 - iii) On 5th April'18, received a cheque of Rs. 2,500 from a customer.
 - iv) On 6th April'18 cash payment of Rs. 1,500 was made for stationery.
 - v) On 8th April'18, Rs. 500 was withdrawn from Bank and the cash was kept in the store.
 - vi) On 10th April'18, Rs. 4,000 was paid as salaries. 5 marks
18. Define Product Mix. What dimensions of the product an entrepreneur need to carefully plan in reference to their product? 5 marks
19. Mukesh plans to set up Five Star Apartments in Chandigarh. He is looking for various sources of borrowed funds to start his project. He asks for your advice on this matter. Suggests some suitable ways to him for raising finance. 6 marks
20. Identify the following items as inflow or outflow of cash. Also give appropriate reasons. 6 marks
- | | |
|---------------------------|--------------------------------------|
| i) Raw material | ii) Machinery purchased |
| iii) Equity shares issued | iv) Sale of asset |
| v) Loan from bank | vi) Interest received on investments |
21. Explain in brief the various auxiliaries to trade that give assistance to commerce activities. 6 marks