

# SECTON-A

- I. Answer all the questions. Each carries one marks
  - 1. What is trade?
  - 2. State the nature of liability of a sole proprietor.
  - 3. Disinvestments of PSEs implies
    - (a) Sale of equity shares to private sector/public
    - (b) Closing down operations
    - (c) Investing in new areas
    - (d) None of the above
  - 4. Expand NEFT
  - 5. What is B2C?
  - 6. Carbon monoxide emitted by automobiles directly contributes to
    - (a) Water pollution
    - (b) Noise pollution
    - (c) Land pollution
    - (d) Air pollution
  - 7. At what stage a public company can commence its business?
  - 8. Internal sources of capital are those that are
    - (a) Generated through outsiders such as suppliers
    - (b) Generated through loans from commercial banks
    - (c) Generated through issue of shares
    - (d) Generated within the business
  - 9. Name any one institution established by government for the promotion of small and rural industries.
  - 10. Carry 'needle to an aero plane'-this statement applies to which type of fixed shop large retailers?
  - 11. Which of the following is not an advantage of exporting?
    - (a) Easier way to enter into international market
    - (b) Comparatively lower risks
    - (c) Limited presence of markets in foreign markets
    - (d) Less investment requirements
  - 12. At present, how many export promotion councils are working in India?

#### **SECTION-B**

## II. Answer all the questions. Each carries two marks

- 13. What is Business Risk?
- 14. State any two features of partnership.
- 15. Give the meaning of government companies.
- 16. What are specialized bank?
- 17. What is cryptography?
- 18. State any two elements of business ethics?
- 19. Give the meaning of prospectus.

- 20. What is factoring?
- 21. State the twin objectives of 'performance and credit rating' of small businesses through NSIC.
- 22. Give the meaning of super markets.
- 23. What is meant by direct export/import?
- 24. What is letter of credit?

#### SECTION -C

# III. Answer all the questions. Each carries four marks

- 25. Explain briefly any four characteristics of business.
- 26. Briefly explain any four demerits of departmental undertakings.
- 27. Briefly explain any four functions of warehouse.
- 28. What is outsourcing? Briefly explain its salient features.
- 29. Briefly explain any four reasons which justify the need for pollution control.
- 30. What is capital subscription? State the steps involved in it.
- 31. Briefly explain the merits of retained earnings as a source of business finance.
- 32. Briefly explain the limitations of preference shares as a source of business finance.
- 33. Briefly explain the common incentives offered to attract small industries in rural areas by the government.
- 34. Briefly explain different types of fixed shop small retailers.

#### SECTION-D

## IV. Answer all the questions. Each carries eight marks.

- 35. Explain any four merits and limitations of partnership form of business.
- 36. Explain the features of Joint Stock Company.
- 37. Explain the principles of Insurance.
- 38. Explain the merits and demerits of equity shares as a source of finance.
- 39. What is retail trade? Explain the services of a retailer to consumers.
- 40. Briefly explain the import procedure.

# SECTION-E

## (Practical Oriented Questions)

## V. Answer all the questions. Each carries five marks

- 41. Assuming that you are a businessman, state what benefits do you enjoy by entering into Joint venture.
- 42. As a customer of a bank, list out any five e-banking services enjoyed by you.
- 43. Suggest any five important sources of finance available for a business organization.

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