

**Instruction to Candidates:**

- 1) Section - A is compulsory.
- 2) Attempt any Nine questions from Section - B.

**Section - A**

**Q1) (15 x 2 = 30)**

- a) What is an achievement test?
- b) Define job specification.
- c) Mention two factors that influence an individual during the development of attitude.
- d) Give two measures of improving morale.
- e) What is the impact of work stress?
- f) Mention two characteristics of attitude.
- g) How noise affects the work environment?
- h) What is an assembly line?
- i) What do we mean by participative management?
- j) Define industrial psychology.
- k) Explain the importance of job design.
- l) Name some psychological tests used in industry.
- m) Define monotony.
- n) Name some types of individual differences.
- o) Explain the illumination in work environment..

**Section - B**

**(9 x 5 = 45)**

- Q2) How variables like valence, expectancy and force contribute to work motivation?
- Q3) How do you measure the impact of fatigue on individual performance?
- Q4) What role environment plays in the development of individual differences?
- Q5) Explain in brief the nature and scope of industrial psychology in the context of Indian industrial environment.
- Q6) Elaborate on economic and social foundations of industrial psychology.
- Q7) Discuss the main characteristics and utility of psychological tests in industries.
- Q8) How would you develop attitudes of your employees in your organization?
- Q9) Define morale. Discuss the measures to improve the morale of employees.
- Q10) What are the various methods of measuring reliability?
- Q11) Discuss the main utility of management by objectives.
- Q12) Explain the need hierarchy theory given by Maslow.
- Q13) Explain the methods to measure the level of motivation among employees.