2007 PUNJAB TECHNICAL UNIVERSITY M.B.A

ORGANIZATION BEHAVIOUR I-SEMESTER

Time: 3 Hour Marks: 75

- 1) Section A is compulsory. (2 marks)
- 2) Attempt any Nine questions from Section B. (5 marks)

Section -A

- a)Social learning.
- b)Type B personality
- c)Terminal values
- d)Determinants of individual behaviour
- e)StereotypIng.
- f)Open self.
- g)Hygiene faCtor
- h)Life positions
- i)Charismatic leaders
- j)V Nominal Group technique.
- k)Groupthink.
- 1) Dysfunctional politics.
- m)Referent Power
- n)Felt conflict
- o)Learning organization

Section -B

- 2)Define Organizationa1 behaviour. How does this discipline contribute to predicting behavlOur?
- 3) Which biographical characteristics best predict productivity, absenteeism, turn over and satisfaction?
- 4)Compare and contrast classical conditioning theory with Operant conditioning theory.
- 5)Define perception, what are its implications for explaining organizational behaviour?
- 6)Contrast the cognitive and affective components of an attitude .
- 7)EXPlain Maslow's theory of need hierarChY, •,
- 8) Discuss different stages in group formation, :
- 9)Explain transactional analysis .how does it contribute to improving interpersQnal skills.
- 10)Describe the strengths 'and weaknesses in the trait approach to leadershiP.'
- 11) What is power? Howitis.differedtfrOlll leaderShip? ..

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- Q12)What are the disadvantages of conflict? What are its advantages
- 13) What is the difference between job satisfaction and organizational culture